



MEMBERS DIRECTORY



Our Privileged Partners



*Vous accompagner
durablement.*

Conseil | Expertise | Audit



Edito

Founded in 2000, MEDICALPS is a French world-class cluster dedicated to healthcare technologies.

We are located in the heart of the French Alps, one of the most vibrant region in France regarding its economy, the number of research centers, healthcare facilities, and the number of high-technology industry leaders. This cross-fertilized ecosystem with a prestigious history of scientific discoveries, clinical expertise and engineering innovations aims to shape the future of the healthcare experience.

MEDICALPS gathers over 100 members including world-class research centers, university and healthcare facilities, industry leaders and numerous startups. Our members develop and deploy preventive solutions, personalized therapeutics and home care monitoring systems to improve patient outcomes. Those smart medical solutions cover a diverse range of applications such as diagnostics, surgical robots, imaging, drug delivery systems, implants, connected devices, software, therapeutics and biotechnologies.

MEDICALPS is proud to promote the richness of its members through this member directory and to foster future partnerships.

Grégory VERNIER

Director of MEDICALPS



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Medical Technologies and e-health

ACTIVITY LAB

Medical Technologies and e-health



Daniel
MERCIER

CEO
daniel.mercier@activitylab.com
www.activitylab.com

Founded in : 2015
1 to 10 employees



ACTIVITIES

ACTIVITY Lab

Activity Lab has created an innovative and patented technology for evaluating and improving fitness. Physical activity professionals use this technology with mobile apps, also developed by Activity Lab. This human-digital solution for improving health through fitness is called METs-Up. The METs-Up method, used by sport-health professionals, among other things in gyms and rehabilitation centers, is 4 times more effective than traditional methods, while being more appreciated by patients.

Activity Lab has just set up a sports-health ecosystem based on the MET-UP method. The sport-health ecosystem aims to respond to the new prescription sport-health market and will be mainly financed by the reimbursement of mutuels. Activity Lab's ambition is to make it a success in Grenoble, and then deploy it on a large scale. Too often the intensity of cardiovascular training is poorly defined because it is estimated based on heart rates and age. Too often the intensity of cardiovascular training is poorly defined because it is estimated based on heart rates and age.



Carole
LAVAUT

Business Development Manager
carole.lavault@aii-biomedical.com
www.aii-biomedical.com

Founded in (AII Medical) : 2007
8 1 to 10 employees

CATARSI Project



ACTIVITIES

The Biomedical Instrumentation Department of AII S.A.S is dedicated to embedded systems for the acquisition and real-time processing of physiological signals. Its purpose is to provide tools for investigating and assisting therapeutic decision-making adapted to the needs of clinicians and researchers.

In this context, we propose CATARSI, an innovative medical device intended to improve the measurement of the arterial pressure by catheterization of the radial artery in the service of Anesthesia-Resuscitation and Intensive Care.

CATARSI is developed in close collaboration with clinicians (CHUG, APHP, HCL), and researchers (TIMC-IMAG PRETA team). It is supported by BPI France, the Rhône-Alpes region via FEDER funds, private investors and Business Angels.



Denis
CREBASSA

Health Department Manager
denis.crebassa@alma.fr
www.alma.fr/sante

Founded in : 1979

 51 to 100 employees

ACTIVITIES



Alma, a software publisher for hospitals and compounding pharmacies, is the specialist in the pharmaceutical preparations circuit.

Alma's Health division offers a comprehensive range of software products for the sterile and non-sterile preparations circuit, covering magistral and hospital preparations, chemotherapy, parental nutrition, analgesic intrathecal drips and neonatology and infant formula.



Alma's software products secure all processes related to the prescription, preparation, dispensing and administration of pharmaceutical preparations. They are used by many compounding pharmacies, as well as by a hundred hospitals in France, Switzerland, Belgium, Tunisia and Algeria.



François
FAURE

CEO

contact@anatoscope.com

www.anatoscope.com

Founded in : 2015

 11 to 50 employees

- Winner of the digital innovation contest Orthopédie2.0
- Publication in «Technique dentaire» n°377 of 05/2018 with interview of François Faure

ACTIVITIES



For medical device companies who need to improve their personalized designs, Anatoscope offers software solutions to automatically transform imaging to complete 3D digital twins of the patients, ready for motion and physical simulation, to help diagnostics, to virtually try treatments, and to automatically design optimal braces and prosthetics.

Anatoscope offers web services to design personalized anatomy and devices based on imaging. This includes digital model reposing, and personalized CAD for various applications such as orthopedics, dental treatments and sport gear. The software is streamed in the web browser and requires no gears. Our customers fund the setup of the service, then we charge a fee for each design.

ARAYMONDLIFE SASU

Medical Technologies and e-health



Nicolas
THIVANT

CEO

nicolas.thivant@araymond.com
www.araymond-life.com

Founded in : 2012

 11 to 50 employees

• Subsidiary of ARaymond

ACTIVITIES

ARaymond[®]
MORE THAN FASTENING

ARaymondLife is a French pharmaceutical company with recognized expertise in plastic processing. Its know-how in thermoplastic injection and bi-injection molding allows it to design and produce parts suitable for both the human and veterinary health industries. Specialized in the manufacture of primary and secondary packaging, ARaymondLife is a real partner for innovation. The company offers its own RayDyLy[®] pharmaceutical packaging range and is developing its CDMO activity for pharmaceutical laboratories, medical and cosmetic companies.



Organized in several 300m² workspaces dedicated to each type of product, the company has a new fleet of injection molding machines, both single and bi-material in a controlled atmosphere. Injection, assembly and primary packaging are carried out in the ISO 5 class clean rooms.

The company is certified in accordance with NF EN ISO 13485: 2016 for the manufacture of medical devices

ASTUS SA

Medical Technologies and e-health

Véronique
SCHOELLKOPF

Management assistant
assistant.grenoble@astus-sa.com
www.astus-sa.com

Founded in : 2007
👤 1 to 10 employees

- Major prize at RuraliTIC 2012 - Triangle Alpin platform

ACTIVITIES



ASTUS SA provides a simple and effective wireless Tele-Medicine solution to remotely monitor patient health. The solution provides critical physiological measurements collected by the patient himself, an attendant, or a nurse.

Medical data are sent from a Set-top box, a Smartphone or a Tablet to a Secure File Server via a wireless transmission (WiFi, Cellular networks, Satellites). Doctors access the Secure File Server via a computer, a tablet or a smartphone. The doctor is instantly alerted if a value exceeds a threshold and is able to take immediate action, such as revising or sending prescriptions.

This e-Health equipment is well adapted to a variety of populations such as travellers, isolated elderly, hospitalized, residential care, and chronically ill patients at their homes needing regular monitoring.

AVALUN SAS

Medical Technologies and e-health



Vincent
POHER

CEO
vincent.poher@avalun.com
www.avalun.com

Founded in : 2013

👤 11 to 50 employees

- ISO 13485 certified company for the design, production and marketing of IVD medical devices
- LabPad® pocket laboratory CE marked for healthcare professionals and patients
- Commercialization underway on the EMEA zone
- Close collaboration with the University Hospital of Grenoble in particular, for the realization of clinical trials
- Innovation on all care pathways, from biological measurement to patient care (example of CORINNE Digital Care Territory project)

ACTIVITIES



As a young innovative company, our ambition is to address one of the main challenges for tomorrow's medicine: to make available, here and now, the biological parameters that patients and healthcare professionals need.

Because we put patients first, we focus all our energy on developing our next-generation LabPad® POC testing device and its associated Tsmart® range of microcuvettes.

Today, our multidisciplinary team consists of 20 dedicated individuals providing their unique expertise and sharing the same passion for innovation and health care.

Driven by our quality system, our values are excellence, commitment, and responsibility.



BECTON DICKINSON SAS

Medical Technologies and e-health



Nicolas
CHANDELLIER

Country General Manager BD France
Nicolas.chandellier@bd.com
www.bd.com

Founded in : 1950

 251 employees and +

- Major player: among the world's top 5 medical technology players
- 120 years of experience and expertise
- Present in all countries

ACTIVITIES



BD is one of the largest global medical technology companies in the world and is advancing the world of health by improving medical discovery, diagnostics and the delivery of care. The company develops innovative technology, services and solutions that help advance both clinical therapy for patients and clinical process for health care providers.

BD has 65,000 employees and a presence in every country around the world to address some of the most challenging global health issues. BD helps customers enhance outcomes, lower costs, increase efficiencies, improve safety and expand access to health care. BD in France has 2 000 employees.





André
COLLOMBIN

General Manager
andre.collobin@biomedicaux.com
www.dental-fiber-force.com/fr/

Founded in : 1994

👤 1 to 10 employees

- Number of products sold: 64 in own brand and 55 in white label
- Increase in turnover: -1% (2017-2018) and +23% (2016-2017)
- Market: Germany, Europe, Canada, Middle East and Asia

ACTIVITIES

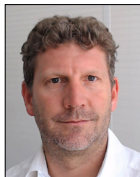
Since 1994, BCM designs and manufactures composite fiber products in Rhône-Alpes for the dental sector.

BCM invents pre-impregnated products and fiber posts for dentists and dental technicians.



BLUE ORTHO

Medical Technologies and e-health



Anthony
BOYER

Co-founder and CEO
anthony.boyer@blue-ortho.com
www.blue-ortho.com

Founded in : 2008

 51 to 100 employees

- 200 systems deployed in more than 15 countries
- 20,000 surgeries already performed

ACTIVITIES



Founded in 2008, BLUE ORTHO, a subsidiary of EXACTECH, develops and markets Augmented Surgery systems, or computer-assisted surgery for orthopedics. Our products allow the surgeon to better control during surgery the parameters of prosthesis placement in 3 dimensions and in real time, using sensors (www.exactechgps.com).

This field of technology is at the crossroads of several disciplines: mechanics, electronics, optics, computer science, mathematics, 3D geometry, computer vision, 3D visualization, virtual reality, man-machine interfaces and of course surgery.

With more than 60 employees, our company has experienced continuous growth since its creation.

ELECTRODUCER

Medical Technologies and e-health



Benjamin
FAURIE

CEO

benjamin.faurie@electroducer.io
www.electroducer.io

Founded in : 2017

 1 to 10 employees

Awards

- Inovizi grant
- French Tech Grant 2018
- I-Lab 2019

ACTIVITIES



Electroducer is a start up developing devices for percutaneous valves implantation (aortic, mitral, tricuspid) and coronary interventions integrating a new technique: DWP (Direct Wire Pacing). These patented devices simplify the interventions by shortening the procedures, decrease costs, increase security.

The proof of concept has been published in a multi-centric study and a randomized controlled trial which demonstrated superiority of this technique and First In Man use is planned for Q3 2020.



Vincent
TEMPELAERE

CEO
vte@eveon.eu
www.eveon.eu

Founded in : 2008

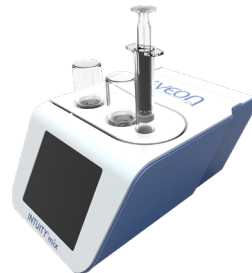
👤 11 to 50 employees

- 2019 3rd most inventive French company in the medical technologies category by Forbes
- 2017 Pharmapack Europe Award, cat. Best Exhibitor Innovation - « Ease for use and Patient Compliance »
- 2016 Pharmapack Europe Award, cat. Best Exhibitor Innovation - « Convenience and Ease of Use »
- 2019 3rd most inventive company in France in the medical technologies category by Forbes

ACTIVITIES



The company, certified ISO 13485, designs and produces automatic, secure and connected medical devices for the preparation and delivery of therapeutic treatments to improve the quality of life of patients. EVEON places the needs of patients and practitioners at the heart of its developments, designing simple and intuitive devices to improve therapeutic performance, compliance and homecare conditions.



FLUOPTICS

Medical Technologies and e-health



Odile
ALLARD

CEO
odile.allard@fluoptics.com
www.fluoptics.com

Founded in : 2009

 11 to 50 employees

- A culture of innovation focused on the surgeon and dedicated to the patients
- More than 200 systems used in 22 countries
- More than 30 000 procedures already done
- 1st imaging system FDA approved for
- autofluorescence in thyroid surgery

ACTIVITIES

FLUOPTICS.

FLUOPTICS© is the world leader in fluorescence imaging for thyroid surgery. Our solutions combine autofluorescence and fluorescence perfusion imaging to provide surgeons with unprecedented understanding of parathyroid glands location and perfusion. Surgeons are guided with greater precision, efficiency and safety.



FLUOPTICS© products are developed and validated by international clinical teams in response to their patients' needs and health challenges.



Vincent
BOUCHIAT

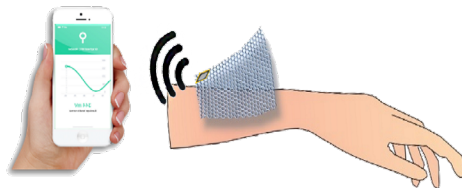
CEO
vbouchiat@grapheal.fr
www.grapheal.fr

Founded in : 2019
1 to 10 employees

- MedFIT 2017 : Audience Prize of most innovative Start-up

ACTIVITIES

Grappleal is a MedTech wound care company, spin-off from CNRS Grenoble. At Grappleal, we are developing a solution for wound management based on wearable non-invasive biosensors that record the evolution of the wound and enable wireless transmission to remote caregivers.



Grappleal features a wearable patch that combines novel electronic materials, embedded wireless electronics, software data analysis and medical cloud IoT technologies. It helps to monitor and improve the treatment of chronic wounds that require long-term care.

Chronic wounds lead to half-a-million amputations per year and induces a huge economic burden on healthcare systems (30B\$ globally). Grappleal patch empowers caregivers and improves patient outcomes.



HEMOSQUID

Medical Technologies and e-health



François
URVOY

CEO
francois.urvoy@hemosquid.com
www.hemosquid.com

Founded in : 2015

1 to 10 employees

Rewards:

- Winner 2015 Stepping Stone Company - ESSEC Senate
- 2014 Winner «Réseau Entreprendre»

ACTIVITIES

Hemosquid is developing a range of medical devices to mechanically stop critical surgical haemorrhages within a few seconds, with no sequelae and no chemical or biological use. The main application is in obstetrics for the treatment of postpartum haemorrhage, the leading cause of maternal death in the world with more than 130,000 deaths per year. The other main applications are in cardiac surgery and paediatric ENT.

Publications :

- Guerrero K., Porcu P., Blin D. An innovative technique of bleeding control with vacuum device. *Eur J Cardiothorac Surg.* 2010
- Jarry J, Peycru T, Moreau Gaudry A, Porcu P, Perissat J, Blin D New concept and new surgical instrumentation to control haemorrhages in emergency surgery, *e-mémoires of the National Academy of Surgery* 2012





Georges
TABARY

CEO
georges.tabary@imactis.com
www.imactis.com

Founded in : 2009

11 to 50 employees

- Installed base >50 systems
- Clinical procedures >6'000
- CE-marked, FDA 510k, ISO 13485 certified
- U.S. direct operations (Boston)

ACTIVITIES



IMACTIS designs and sells CT-Navigation™, an innovative solution helping interventional radiologists during CT-guided interventions such as percutaneous biopsies, tumor ablations, vertebroplasties, infiltrations or drainages.

Our aim is to improve clinical outcome, with increased accuracy and safety, with shorter intervention time and reduced X-Ray exposure. Compelling published data and a fast growing installed base across Europe and North America, plus strong testimonials from KOLs, are a witness to our solution's leadership.





Frédéric
VINCK

CEO
frederic.vinck@innospark.fr

Founded in : 2020

👤 1 à 10 pers

ACTIVITE



Innovations creation, since the idea to the marketing.

First step : industrialization and commercialization of innovative Medical Devices for kidney stone collection.

Future : Launch of other innovations

JBT HubUp

Medical Technologies and e-health



Bruno
COCHETEUX

bcocheteux@jbt-hubup.com
www.jbt-hubup.com

Founded in : 2017

8 1 to 10 employees

The alliance represents

- 7 companies
- 11 production sites
- 3000 m² of clean rooms
- 850 employees
- around 100 engineers and technicians in R&D

ACTIVITIES



JBT HubUp is a company and an alliance of entrepreneurs (JBT Group, Opia Technologies, Sibaya BCPharmed, R & D-Technology, Eveon, ICM France and Progress Silicones) which offer to the actors of the pharmaceutical and medical industry a unique solution for the development of innovative medical devices by bringing together the skills needed to achieve all the objectives from the design phase to the qualification, including the manufacturing of the components and their assembly.

Depending on the project and the skills required, these companies can count on the recognized experience of each partner, namely, plastic injection and mold manufacturing (JBT Group), design and registration of medical devices (Opia Technologies), in industrialization and project management expertise (Sibaya BCPharMed), design and production of automated machines and production means (R&D-Technology and ICM France), design and development of connected and fluidic devices (EVEON) and LSR silicone injection (Progress Silicones).





Antoine
LEROY

Founder and CEO
info@koelis.com
www.koelis.com

Founded in : 2006

👥 11 to 50 employees

- 2017: Global Innovation Competition in the category «Individualized Medicine»
- Voted «Top 10 Medical Imaging Solution Providers 2018» by the US magazine Healthcare Tech Outlook
- KOELIS technology is covered by 8 international patents and supported by more than 70 international scientific and clinical publications. Today, 300 customers around the world benefit from this technology, including 80 in France.

ACTIVITIES



KOELIS, The Prostate Care Company, has assisted urologists and radiologists from around the world in their routine clinical practice since 2006, providing the latest technology for personalized prostate cancer planning and management, from biopsy to active surveillance and treatment.

Focused on developing advanced, targeted and less invasive solutions, KOELIS is committed to creating and bringing to the market a new paradigm in prostate cancer care.

KOELIS looks for becoming an international model in the prostate cancer sector with targeted diagnosis and treatment.



MAGIA DIAGNOSTICS

Medical Technologies and e-health



Paul
KAUFFMANN

CEO
paul.kauffmann@magia-diagnostics.com
www.magia-diagnostics.com

Founded in : 2017

👤 11 to 50 employees

- 2017: i-Lab challenge award by the French Ministry of Higher Education, Research and Innovation
- 2018: Featured in the 100 best French start-ups by the magazine Challenges
- 2018: i-Nov challenge award (Future investment programs)
- 2019: Auvergne-Rhône Alpes PIA Region award for MagIA diagnostic's R&D and pre-industrialization efforts

ACTIVITIES



MagIA diagnostics develops a portable mini-laboratory performing multi-parameter panel analysis from finger-pricked blood samples. Our system allows for the parallel detection of up to 6 pathogens in only 15 minutes. The technology emerged from a unique expertise in micro-magnetism applied to biology, originating from 15 years of research at the French National Centre for Scientific Research (CNRS).

Our solution is driven by the motto “test more to treat more”. MagIA diagnostics aims to make a major contribution to improve medical screening approaches: The portability and speed of the system allows it to be used as close as possible to the populations to be screened. Furthermore, the system is as affordable as a serological analysis in a medical laboratory.



MEDIMPRINT

Medical Technologies and e-health



Matthieu
DREYFUS

CEO
contact@medimprint.org
www.medimprint.com

Founded in : 2016

👤 1 to 10 employees

- 2015 iLab Health Prize
- 2016 World Innovation Contest
- 2019 Innovation Competition
- ISO13485 Certification
- Technology being validated in a clinical trial

ACTIVITIES



Medimprint develops and produces innovative medical devices allowing non lesional tissue sampling in the pathological brain in order to improve patients care in the field of brain tumors. The so called « tissue imprints » allow an extensive molecular annotation of tumor tissue enabling personalized medicine for patients.



MEDTRONIC

Medical Technologies and e-health



Sabine
DUKAN

Factory Manager
sabine.dukan@medtronic.com
www.medtronic.com

Founded in : 1947

 101 to 250 employees

- 260 sites in 155 countries
- 1300 employees in France on 7 sites

ACTIVITIES

Medtronic

The MEDTRONIC / COVIDIEN plant at Pont de Claix produces 850 surgical needle references, distributed on national and international markets, once assembled by internal clients in the United States and the Dominican Republic. The average annual production volume is 120 million needles.



MICROLIGHT3D

Medical Technologies and e-health



Denis
BARBIER

CEO
denis.barbier@microlight.fr
www.microlight3d.com

Founded in : 2016

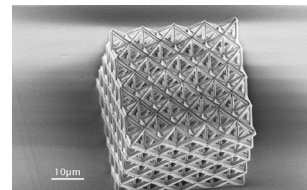
8 1 to 10 employees

- Medi'nov 2017
- Grand prix iLAB 2018
- Forum Labo 2019
- Installed and operational machines in Europe, USA, China, Singapore

ACTIVITIES

microlight3D

Microlight3D develops and sells 3D-micro-fabrication systems for applications in micro-fluidics, micro-robotics, micro-mechanics, micro-sensors and tissue engineering.





Stéphane
LAVALLEE

CEO

contact@minmaxmedical.com

www.minmaxmedical.com

Founded in : 2008

 11 to 50 employees

ACTIVITIES

MINMAXMEDICAL develops innovative technologies in the field of computer-assisted medical interventions, with applications in multiple specialties.

At the heart of a powerful and efficient network of industrialists, doctors and researchers, MINMAXMEDICAL draws on the experience of over 25 years of its founders in this highly specialized field and enjoys an exceptional international reputation, leading to the construction of strong, long-term partnerships with leading manufacturers.



MODJAW

Antoine
RODRIGUE

General Manager
arodrigue@modjaw.com
www.modjaw.com

Founded in : 2013
👤 1 to 10 employees

- Capital increase 3-5 million €
- 5 machines installed + 7 others under construction
- +250 cases treated
- Requests received from +20 different countries

Medical Technologies and e-health

ACTIVITIES

MODJAW 
Live in motion

Modjaw models the precise mandibular kinematics of your patients without X-rays and thus brings a unique solution to dental surgeons at the diagnostic and therapeutic stage. Quickly obtain 4D models in real time, improve your diagnoses and refine your choices in your prosthetic planning.



ORTHOTAXY

Medical Technologies and e-health



Nicolas
DEMANGET

Executive Site Lead
www.orthotaxy.com

Founded in : 2009

👤 11 to 50 employees

- The American multinational Johnson & Johnson, via its French subsidiary Apsis S.A.S., acquired Orthotaxy in February 2018

ACTIVITIES

ORTHOTAXY
Innovative Patient-Specific Solutions

Orthotaxy – DePuy Synthes develops an innovative surgical robot to assist the surgeon performing knee arthroplasty. This robotic solution will be extended to all orthopedic procedures.

 DePuy Synthes
Johnson & Johnson



"The team at Orthotaxy has significant expertise and passion in developing this platform, and we aspire to bring to market a differentiated technology that helps improve clinical outcomes and increases patient satisfaction."

Ciro Römer
Company Group Chairman
DePuy Synthes



PANORAMIC DIGITAL HEALTH

Medical Technologies and e-health



Derek
HILL

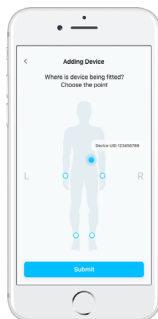
CEO

derek.hill@panoramicdigitalhealth.com

www.panoramicdigitalhealth.com

Founded in : 2018

1 to 10 employees



ACTIVITIES



Wearable biosensors are a field of rapid innovation. In particular, smartphones and smartwatches contain several sensors, including to quantify the movement. The use of data from these sensors is ubiquitous in mainstream applications. The use of data from these sensors for medical applications is difficult because (a) the quality of the data is uncertain (b) the technology is evolving rapidly and the data collected on older devices is not comparable to other data devices.

The use of biosensors in medical applications is at a relatively early stage but is evolving rapidly. Panoramic Digital Health (PDH) is particularly interested in using these technologies to evaluate the safety and efficacy of new drugs.

PDH develops a standardization and calibration module for biomedical sensors to address the challenges of obtaining comparative data from different portable devices, sharing data from multiple devices, and reusing data from of replaced devices.

The first PDH product will be released in early 2020.



Pierre-Alexis
POULET

Business Development Manager
pa.poulet@pixyl.io
www.pixylmedical.com

Founded in : 2015
1 to 10 employees

- BPI Emergence Prize 2014
- Winner NETVA 2016
- GE most promising start up award 2017
- Software used in several clinical trials, or clinical research projects in EU and USA
- 4 publications presenting results related to the use of the software
- Software used in 11 clinical trials

ACTIVITIES



Pixyl software is used in research and clinical routine to simplify brain MRI analysis, detecting automatically imaging biomarkers. Its results are fully reproducible and simplify the task of experts (neurologists and neuroradiologists).

Our algorithms can be used to detect abnormalities and measure brain volumes on MRI. Pixyl technology is applied to various pathologies, including multiple sclerosis, stroke, head injuries, and neurodegenerative diseases (Alzheimer's, Parkinson's, etc.)

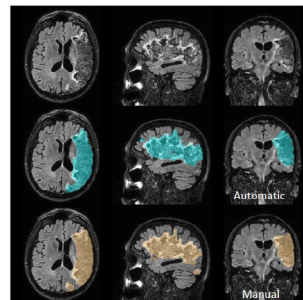


Fig 4: Example Automatic and Manual Segmentation

PROFONIA

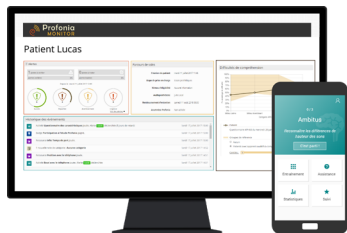
Medical Technologies and e-health



Christophe
LATASTE

General Manager
contact@profonia.com
www.profonia.com

Founded in : 2016
8 1 to 10 employees



ACTIVITIES

Profonia is the hearing's coach. In order to respond to public health issues, especially in hearing, Profonia offers a complete solution for people with hearing problems.

With tools and prevention content integrated directly into the mobile application MyProfonia, intended for the general public, Profonia offers to screen the people concerned and refer them to health professionals. The Profonia Pro business solution is available to practitioners (ENT, hearing aids, Ortophonists) to improve the management of a hearing-impaired person. The goal of Profonia Pro is to maintain the permanent link between the appointments and to track a series of indicators to professionals, useful in its monitoring work. Finally, Profonia offers everyone a hearing training program, available on tablets and smartphones, to improve our understanding of speech. Cognitive exercises stimulate and strengthen our brain to better identify syllables, words, sentences in order to improve the speech's understanding.

The three pillars of Profonia (screening, linking, fitting, support) frame all aspects of auditory health, and allow health actors (care institutions, clinics, insurances) to enrich their service offer.



RAUMEDIC

Medical Technologies and e-health



Pascal
REBOULET

Director of sales France and Belgium
Pascal.Reboulet@raumedic.com
www.raumedic.com

Founded in : 2004

 251 employees and +

- 10.000 m² of ISO 7 clean rooms
- R&D department of 120 people
- ISO 13485 & 15378 certifications

ACTIVITIES



RAUMEDIC specializes in processing medical-grade thermoplastic polymers and silicones in five production sites in Germany and the United States.

As a partner of the international medical technology and pharmaceutical industry, the polymer specialist develops and produces customized components, including tubings, catheters and molded parts as well as complex groups of components and systems for diagnostic and therapeutic uses.



REMEDEE LABS

Medical Technologies and e-health



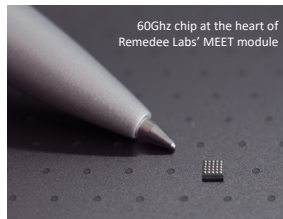
Jacques
HUSSER

Co-founder & CEO
contact@remedee.com
www.Remedeelabs.com

Founded in : 2016

👤 11 to 50 employees

- 2019 : First public announcement of the company's breakthrough endorphin-stimulation solution for pain management
- 2019 : Effectiveness clinical trials started
- 2019 : ISO 13485 certification obtained
- 2018 : Validation of millimeter wave treatment innocuity through clinical trial



ACTIVITIES



Remedee Labs is a startup at the crossroads of scientific research and technology. Using advanced scientific and on-the-edge silicon technology breakthroughs, Remedee Labs is driving new, more effective ways for people to use their body's own resources for personal health.

The company has developed the first personal endorphin stimulator using advanced millimeter wave technology for electronic pain management. The solution is based on the company's patented Microelectronic Endorphin Trigger (MEET) module, the first millimeter-wave emitting module for medical usage. Multiple clinical trials are already underway in European hospitals and research centers.

Remedee Labs was founded in 2016 in Grenoble, France, by three experts in the areas micro and nano medical technologies and biomedical research: Jacques Husser, David Crouzier and Michael Foerster. The company now has a multidisciplinary, international team of over 20 people.



Jérémie
PATARIN

CEO

contact@rheonova.fr

www.rheonova.fr / www.rheomuco.com

Founded in : 2014

 11 to 50 employees

- H2020 SME Instrument Phase 1 grant
- Concours Innovation
- I-Lab Competition
- EIT Health Grant
- Emergence Competition
- CE Mark of Rheomuco, In Vitro Diagnostic Medical Device
- Presentation of the results of the 1st clinical study at International congresses ECFS 'European Cystic Fibrosis Society', ERS 'European Respiratory Society' and NACFS 'North America Cystic Fibrosis Society'

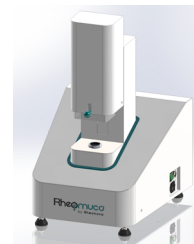
ACTIVITIES

Rheonova

Rheonova designs, manufactures and commercialises Rheomuco, an innovative solution for analysing bronchial mucus, protected by 3 patents.

For chronic lung diseases such as cystic fibrosis, COPD (Chronic Obstructive Pulmonary Disease) or severe asthma, the measurement of viscoelastic properties is a new biophysical marker. Rheomuco allows a customised follow-up of patients, by providing objective evaluation of the efficiency of a treatment or warning of a potential risk of exacerbation.

Rheomuco is now marketed in Europe and North America for research purposes. Ongoing clinical studies will validate new claims for expanded use of Rheomuco as an In Vitro Diagnostic Medical Device. In parallel, Rheonova continues its activity of analysis and expertise in rheology, for all industrial sectors.



ROCHE DIABETES CARE FRANCE

Medical Technologies and e-health



Raphaële
BADEL

Communication manager
raphaele.badel@roche.com
www.accu-chek.fr/fr/

Founded in : 2014

👤👤👤 101 to 250 employees

- N° 1 in the hair glucose market in France in 2018
- More than 40 years of experience in diabetes
- Top Employer France and Europe since 2017
- Certified ISO 9001V15 in 2019
- Presence in France, Luxembourg and 27 French-speaking African countries.
- 194 employees including 22 in Algeria
- Our values: Integrity, courage and passion

ACTIVITIES

Roche

Roche Diabetes Care France is one of the leaders in diabetes management systems and services and is N°1 in the French capillary blood glucose market by 2017. For more than 40 years, the Accu-Chek® brand has marketed a complete range of products adapted to each patient profile for self-monitoring of blood sugar and insulin pump therapy. At the same time, it designs targeted tools and services to help each patient manage his diabetes as serenely as possible and support healthcare professionals in their actions with patients.



ROCHE DIAGNOSTICS FRANCE

Medical Technologies and e-health



Olivier
PERCHE

Scientific, Public and Medical Affairs Manager
olivier.perche.op1@roche.com
www.roche-diagnostics.fr

Founded in : 1998

 251 employees and +

- French No. 1 in biological diagnosis
- 580 employees

ACTIVITIES

Roche

French leader in in vitro diagnostics, ROCHE DIAGNOSTICS France markets and distributes a complete range of innovative products and services in Medical Biology (chemistry, immunology, molecular biology, point of care testing, coagulation), Tissue Diagnostics, Diabetes Care, as well as Sequencing Solutions.

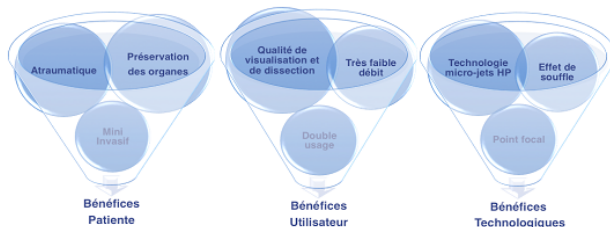
Since the 1st of January 2013, ROCHE DIAGNOSTICS France ensures the management of the Maghreb, African Sub-Saharan countries and Luxembourg.



Pascal
BENASSI

General Manager
pascal.benassi@scaljet.com
www.scaljet.com

Founded in : 2015
 8 1 to 10 employees



ACTIVITIES



SCALJET is a French Medtech start-up whose mission is to reduce post-traumatic effects by developing a minimally invasive and non-traumatic solution for minimally invasive surgery.

SCALJET has developed a brand new medical device, the 1st ever designed “Aero-Hydro” dissector, which can be either used as a Hydraulic dissector and also used as a Hydraulic scalpel.

This technology consists in the creation of a “Blowing effect” produced by two extremely thin convergent hydraulic micro-jets. The convergence of these jets generates a fan of fluid and air which lifts the elements surrounding the organs, thus allowing an easier identification and a non invasive dissection of the organ itself without any damage to the arteries, veins and less bleeding.



SENTINHEALTH

Medical Technologies and e-health



Thibault
PARMENTIER

CTO-COO
admin@sentinhealth.com
www.sentinhealth.com

Founded in : 2018

1 to 10 employees

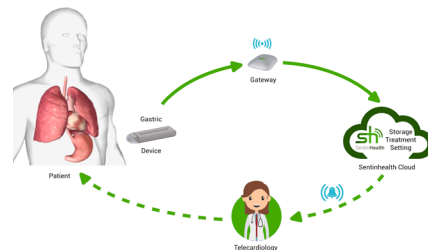
- 8 employees including 5 engineers
- 9 engineers under public contracts
- 40 academic and industrial partners in France, Europe, USA
- €1.6 million in calls for projects
- €1.1 million raised in 2019

- FRI - FEDER 2017
- LabCom IDEX DISIC 2018
- ANR 2018

ACTIVITIES

SentinHealth is a French MedTech company based in Paris and the R&D laboratory located in Biopolis (Grenoble). SentinHealth specializes in bringing innovative integrated solutions to the marketplace to improve chronic home disease surveillance to prevent repeat hospitalization.

Among our first markets are Chronic Heart Failures (CR), Chronic Obstructive Pulmonary Disease (COPD), Sleep Apnea Syndrome (SAS) and Severe Metabolic Disorders.





Yann
De BOYSSON

General Manager
y.deboysson@sinnovial.com
www.sinnovial.com

Founded in : 2015
👤 1 to 10 employees

Awards :

- I-Lab
- Permides
- H2020
- EIT
- Forum 5i
- Innovation Prize
- DeepTech Development (€ 685k)

ACTIVITIES



Sinnovial is a biotechnology company created in September 2015 in partnership with Grenoble Alpes CHU and University of Sciences.

It is specialized in the development of innovative personalized medicine devices to improve the Chronic Inflammatory Rheumatism (CIR) management in rheumatology (especially rheumatoid arthritis and ankylosing spondylitis).

Our technology is based on the analysis of patients' proteomic profile and the calculation of treatment response probabilities.

STEUTE FRANCE SARL

Medical Technologies and e-health



Jean-Marc
JACOB

Sales Manager
jm.jacob@steute.com
www.steute.fr

Founded in : 2008

 251 employees and +

- Certified ISO 13485
- 350 employees worldwide

ACTIVITIES

.steute

Manufacturing and distribution of switchgear and control systems for medical equipment.

Our business field Meditec produces not only a standard range of foot and hand controls for medical devices, but also numerous tailor-made actuators for highly complex and now often wireless customer-specific applications, e.g. for surgery or ophthalmology.



All steute control units for medical equipment meet the highest standards of ergonomic comfort and accessibility. They are manufactured in accordance with the EN ISO 13485 certified QM system for medical products.

SUBLIMED

Medical Technologies and e-health



Nicolas
KARST

CEO
nicolas.karst@subli-med.com
www.subli-med.com

Founded in : 2015

 11 to 50 employees

- iLab 2016 contest (creation - development)

ACTIVITIES

Sublimed has developed actiTENS, an innovative and connected transcutaneous electrical nerve stimulation medical device, designed to manage chronic pain in adults. Miniature, slim and flexible, actiTENS is worn directly on the person and connected to a smartphone app. actiTENS avoids physical and psychological discomfort for patients using TENS on a daily basis and helps to improve the user experience.

Besides ergonomic use for patient, actiTENS offers a tool for dialoguing with a healthcare professional and a complete autonomy for pain treatment management. actiTENS offers a complete drug-free medical technique that allows patients returning to an active life.


SUBLIMED





Philippe
AUGERAT

General Manager

philippe.augerat@surgiqual-institute.com
www.surgiqual-institute.com

Founded in : 2008

👤 11 to 50 employees

- Collaborations in France with the CEA, Grenoble Alpes University, ESPCI, etc. and many start-ups
- Collaborations with major international companies (England, United States and Australia).
- Collaborations on more than 100 projects, 35 of which were used on patients.

ACTIVITIES

SurgiQual Institute is a 10 year old company dedicated to medical innovation, with expertise in software development and regulatory affairs.

Regarding software, SQI track records includes mainly IEC 62304 compliant software but also organizational software (Health Information System for Health) and research oriented projects.

Regarding regulatory affairs, our main activity is to help organization (including research labs) to deliver compliant prototypes for clinical investigations.

We also collaborates with SMEs to help their CE marking objectives.





Stéphane
LAVALLÉE

CEO
www.surgivisio.com

Founded in : 2009

 11 to 50 employees

ACTIVITIES



Founded by experienced computer-aided surgeons and engineers, supported by a panel of renowned surgeons, SURGIVISIO offers a preoperative 3D imaging solution with integrated navigation system.

The SURGIVISIO system consists of a fully integrated solution for 2D / 3D imaging and real-time surgical navigation, allowing surgeons to follow their actions directly within the 3D image of the patient. The challenge of this system is to facilitate access to Minimally Invasive Surgery by increasing the accuracy of the procedures and reducing the exposure of patients and staff to X-rays.

The SURGIVISIO system will first be specialized in spinal surgery procedures. The SURGIVISIO French imaging and navigation solution will offer the surgeon unparalleled precision, reliability and ease of use to date, and will significantly contribute to the development of ambulatory surgery.



Olivier
DE KORTE

General Manager
contact@technidata-web.com
www.technidata-web.com

Founded in : 1993

 101 to 250 employees

- Compliance with ISO 9001 and ISO 13485 standards
- Distributed solutions in +25 countries
- +750 equipped laboratories, +15,000 connected instruments
- Prestigious clients: hospitals and institutes in London, Marseille, Milan, Rome, Quebec, Singapore, Taipei, Manila, Bangkok...

ACTIVITIES

TECHNIDATA is a leading global software supplier for clinical, anatomic-pathology laboratories and biobank information systems.

Developed in full compliance with the ISO 9001/ISO 13485 quality standards, TECHNIDATA software products are distributed in more than 25 countries worldwide and cover all the clinical laboratory disciplines: biochemistry, hematology, immunology, virology, microbiology, blood banking, histology/cytology, genetics, and biobanking.

Our software solutions contribute to improve the quality of patient care, laboratory competitiveness and efficiency.

Products and services:

- Laboratory Information Systems (Livextens suite)
- Middleware solutions (TDHarmony suite)
- Instrument workstations
- Point of care testing management
- Web-based requests and results module
- Services: consulting, development, support, training activities



TECHNOSENS

Medical Technologies and e-health



**Thierry
CHEVALIER**

General Manager
thierry.chevalier@technosens.fr
www.technosens.fr

Founded in : 2017

 11 to 50 employees

ACTIVITIES

TECHNOSENS assists silver economy professionals in choosing and implementing the most appropriate technology environment for their customers and their business model. With e-lio, the home becomes Senior Ready™.

Technosens is developing the e-lio solution, a platform for integrating learning services for vulnerable people, capable of linking all types of technologies and ensuring their usability.

The service offering is evolving with the autonomy, the desires and the needs of its users.



TMM SOFTWARE

Medical Technologies and e-health



Serge
MASSOT

CEO
s.massot@tmm-software.com
www.tmm-software.com

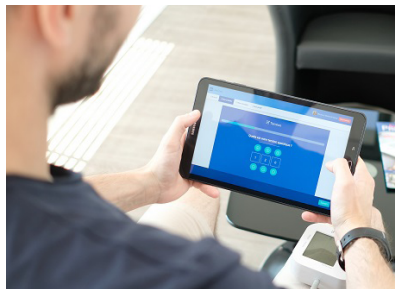
Founded in : 2009

 11 to 50 employees

- +350 equipped establishments
- +7,000 beds using a MULTIMED solution
- +1 million patients using one of our solutions
- presence in 13 countries

ACTIVITIES

TMM Software is an innovative expert software publisher committed to enhancing the experience of the care centre patient. As an “innovation driver”, TMM Software develops unique, secure, open-ended and collaborative software solutions.



Tmm
software

TOPTEXCUBE

Medical Technologies and e-health



Mickaël
REIS

Customer and project manager
mreis@toptexcube.com
www.toptexcube.fr

Founded in : 2013

 11 to 50 employees

- R3i Lab Award «underwear of the future» with Le Slip Français

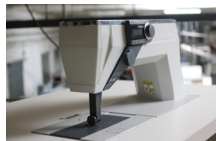
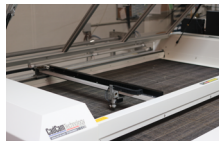
ACTIVITIES



Toptexcube is expert on 3 Textile technologies :

- the « New Making » meaning to replace the usual sewing by heat sealing and-or ultrasound welding
- the « Thermoforming » to make a final design in only one operation
- the « Smart textile » as IOT through the integration of electronic gear in textile as garments

Our expertise is based on people and all innovative machines offering R&D, Designing, Prototyping and Producing.



TRIXELL

Medical Technologies and e-health



Laurent
CHEVALLIER

Partnership and external fund manager
laurent.chevallier@trixell-thalesgroup.com
www.trixell.com

Founded in : 1997

👤👤👤👤 251 pers et +

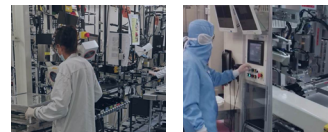
- More than 100,000 Pixium® detectors in service around the world
- Trixell Medical Devices (Shanghai) Co. Ltd also provides technical support and deliveries for the Chinese market
- Frost & Sullivan 2006 Award for Global Excellence in digital radiography technology

ACTIVITIES

TRIXELL

Trixell is a 20 year old Joint Venture between Thales (51%), Philips Healthcare (24.5%) and Siemens Healthineers (24.5%), each of which are in the top 5 companies of the medical imaging market in their own right.

As the #1 worldwide supplier of large-format digital detectors for general radiography, fluoroscopy and cardiovascular, Trixell is a well-recognized member of the high-tech medical imaging industry. Trixell's range of platform-based detectors allows greater flexibility across a wide variety of applications. Furthermore, Trixell's technology has become the market standard, guaranteeing the best image quality along with unrivalled dose reduction for the patient, thanks to a dedicated 8,100 m² production plant including 2,000 m² of clean rooms.



Mathieu
RIMAUD

CEO
contact@twinsight-medical.com
www.twinsight-medical.com

Founded in : 2020
👥 11 to 50 employees

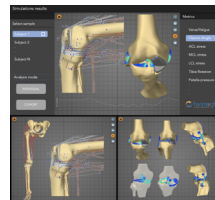
ACTIVITIES



TwInsight develops an online platform for modeling and numerical simulation using validated digital twins with strong anatomical, physiological and biomechanical fidelity. This platform is intended for manufacturers of orthopaedic medical devices (implants, braces, insoles) and allows in particular :

Greater reproducibility and automation in the design of custom medical devices by using a customized digital twin automatically built from available data (3D scan, medical imaging).

To conduct in silico studies on virtual patient cohorts in order to optimize the design, evaluation and certification phases of medical devices.





Hamid
LAMRAOUI

CEO

hamid.lamraoui@uromems.com

www.uromems.com

Founded in : 2011

 11 to 50 employees

- Winner of 2019 Prix Galien - Medstartup Award
- Concours Mondial d'Innovation Phase 1 and 2 (Major French competition)
- Creation-development Contest

ACTIVITIES



UroMems was founded in 2011 and focuses on designing, developing and commercializing active implantable medical devices.

The company is based at the heart of the French Alps, in the city of Grenoble, representing one of the most dynamic French area in the Medtechs industry.

UroMems is highly innovative and focuses on clearly identified clinical unmet needs, not only for their prevalence but also for their negative impact on patient's quality of life.

Since the inception of the company, significant investments have been made for the development of the UroMems' first product. This includes a € 12 million series A financing round led by Wellington Partners, Munich, Germany, Bpifrance via FABS Fund, Cita Investissement, Supernova Invest and b-to-v Partners AG.

VEINSOUND

Medical Technologies and e-health



**Bernard
GREILLIER**

Founder and CEO
bernardg@veinsound.com

Founded in : 2017
👤 1 to 10 employees

ACTIVITIES

First EXTRACORPOREAL VEINOTRIPTOR, extracorporeal varicose vein treatment using ultrasound.





Lucie
GERVAUD

Founder and CEO

lucie.gervaud@wens-innov.com

www.wens-innov.com

Founded in : 2018

1 to 10 employees

Awards :

- PEPITE I-LAB for student entrepreneurship
- Inosport
- PEPITE Ozer favourite

ACTIVITIES

WENS has developed a glove for training the tactile skin sensitivity for after nerve injuries, pathology or in the objective of training or seeking to maintain a quality of tactile skin sensitivity for athletes and aged people. Our device, the Haptiko glove, is designed for people with tactile sensitivity disorders, after a trauma, nerve compression, pathology or central nervous damage, or wishing to improve their sporting performance with the aim of excellence. Our solution is based on the concept of sensory stimulation and brain plasticity.

Sensory feedback is essential to evolve in autonomy in our environment and for effective grasping with the objective of maintaining and/or improving the quality of life.

Haptiko is a glove that brings a new solution to patients with tactile hand sensitivity disorders. Haptiko emphasizes self-rehabilitation to create a link between the rehabilitation center and the patient's home.



Biotechnologies and in vitro Diagnostics

ADVICENNE

Biotechnologies and in-vitro Diagnostics



Caroline
ROUSSEL-MAUPETIT

General Manager – Chief Operating Officer
www.advicenne.com

Founded in : 2008

 11 to 50 employees

- Euronext : ADVIC – FR0013296746
- Ozalin® granted EU marketing authorization in sept 2018
- Two Phase III clinical trials in Eur and in US
- EU Orphan Drug Designation granted
- Winner of 2018 Prix Galien - Medstartup Award

ACTIVITIES

advicenne

Advicenne is a specialty pharmaceutical company dedicated to patients suffering from rare diseases.

Our lead drug candidate, ADV7103, is currently pending European marketing authorization for distal renal tubular acidosis (dRTA), a kidney condition that can lead to severe complications. At Advicenne, we are committed to developing and commercializing medications that are adapted to both children and adults – because pathbreaking treatments for rare diseases should be available to patients of all ages.



Corinne
RONFORT

CEO, PhD, HDR
corinne.ronfort@inrae.fr
www.linksium.fr/projet/vaccyvet/

Founded in : 2019

1 à 10 employees

- French Tech Emergence 2020 grant
- I-Lab 2018 competition winner
- 2016-2019 - Maturation and Incubation at SATT Linksium

ACTIVITIES



AIOVA aims to transform vaccines thanks to its modular DNA platform with unmatched vaccine performance. Injecting the DNA vaccine in the host induces protective, strong and lasting immune responses. DNA vaccines are easy and fast to design and manufacture, with reduced costs

AIOVA develops vaccines to combat infectious diseases without vaccine solutions (animal AIDS) or with unsatisfactory solutions (human and avian flu). AIOVA meets the needs of innovative vaccines to protect against COVID and other viral emergencies.

AIOVA's business model is based both on the licensing of rights on products resulting from its R&D, and on strategic partnerships with pharmaceutical industrials.

ECRINS THERAPEUTICS SAS

Biotechnologies and in-vitro Diagnostics



Andrei
POPOV

CEO
contact@ecrins-therapeutics.com
www.ecrins-therapeutics.com

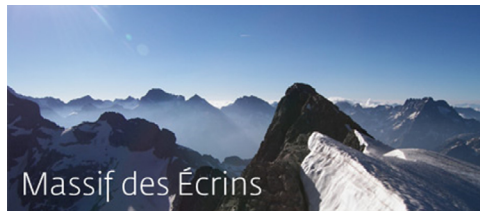
Founded in : 2010

 1 to 10 employees

- Prize for the creation of innovative companies
- Laureate of the 19th call for projects FUI
- Laureate of Réseau Entreprendre
- Eurostars
- Certified for French tax credit (CIR)

ACTIVITIES

Ecrins Therapeutics is a clinical-stage Biotech company that develops a pipeline of innovative drug candidates. Using key skills such as phenotypical screening, microscopy, medicinal chemistry, molecular modeling, and animal cancer models, at Ecrins Therapeutics, we discover and develop new therapies.



ENDODIAG

Biotechnologies and in-vitro Diagnostics



Cécile
REAL

CEO
www.endodiag.com

Founded in : 2011

 11 to 50 employees

- CMI winner phase 1 and 2
- Ashoka Award Winner
- Cartier Women Initiative Award Winner
- Winner Ideas from Europe - TedX
- SME Instrument Winner H2020
- Business Talent Contest - Cat. Innovation and development
- Endodiag started the world's largest clinical trial in the field of diagnosis of endometriosis in January 2018.

ACTIVITIES



Endodiag was founded in 2011 to provide new solutions for the diagnosis of endometriosis. Endometriosis is a complex disease that affects 10% of women of reproductive age (180 million women worldwide) and has a negative impact on their quality of life (pain, bleeding, infertility, chronic fatigue...).

The current gold standard is an invasive surgical procedure performed under general anesthesia (laparoscopy).

Endodiag develops innovative products and services to offer healthcare professionals new solutions that make it possible to diagnose this disease earlier and easier with personalized medical management of patients.



INOVOTION

Biotechnologies and in-vitro Diagnostics



Jean
VIALLET

CEO
jean.viallet@inovotion.com
www.inovotion.com

Founded in : 2015

👥 11 to 50 employees

Over 400 total client projects / 18,000 tumors analyzed each year

- NC3Rs funding (minimize use of animals in research) - 2019
- FUI INOVOLINE 3.2M€ Automation project (36 months) - 2017
- Bref Eco Innovation Trophy - 2017
- R2B Onco Trophies - 2016
- Hello Tomorrow Challenge: ranked in the top 100 startups
- SME Instrument Phase I (H2020) Funding
- Réseau Entreprendre Isère - 2015
- I-Lab competition - 2014

ACTIVITIES

inovotion
WHICH MOLECULE WILL STAND OUT

Inovotion offers unique, ground-breaking in vivo tests for oncology Drug Discovery.

Our tests evaluate anti-cancer efficacy and toxicity, validate therapeutic targets, and perform multi-cancer screening.

Our mission is to dramatically improve our customers' R&D productivity. Our clients save up to 70% of their total preclinical budget, and get full results in just one month. Our tests provide early PoC, and a solid Go / No-Go recommendation.

With offices in Grenoble (France) and Boston (USA), we aim to become the leading worldwide solution for testing new drug candidates and treatments. We believe that we will help bring significantly improved care for cancer patients by making more new drugs available.

Our technology is affordable, strongly reliable, highly sensitive, very fast and fully predictive.



LXRepair

Biotechnologies and in-vitro Diagnostics



Sylvie
SAUVAIGO

CEO
sylvie.sauvaigo@lxrepair.com
www.lxrepair.com

Founded in : 2013

👤 1 to 10 employees

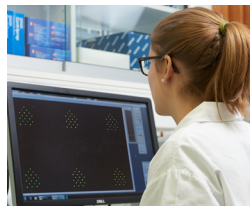
- Biovision Catalyze (2013) - personalized medicine category
- Winner of the Innovative Technologies Business Creation Competition (2013)
- Filing of a patent protecting a new method of stratification of metastatic melanoma to choose the best therapeutic option (February 2018)

ACTIVITIES



LXRepair develops an innovative assay platform for DNA Repair and DNA Damage Response characterization. These patented multiplex functional assays are unique and establish LXRepair as the leader in this domain.

In oncology, LXRepair offers products and service for patients stratification to choose the best therapeutic option and to help Pharmas and Biotechs develop more specific et efficient anticancer treatments.



Cosmetic companies use LXRepair assays to better understand skin aging and to develop innovative antiaging and photoprotection strategies.



Damien
FLEURY

CEO
damienfleury@nanobiose.com
www.nanobiose.com

Founded in : 2016

 1 to 10 employees

Awards :

- French Tech Emergence 2016
- R2B Onco 2017 CLARA Trophy

ACTIVITIES

NANObiose

Nanobiose offers to researchers from the pharmaceutical, cosmetics and chemistry industries as well as academia, innovative in vitro assays labware to assess drugs candidates better and faster, in relevant biological experimental conditions.

Nanobiose helps researchers and developers to make strategic decisions (go / no go) as soon as possible, in order to rationalize the development in terms of technical and economic points of view. The innovation of Nanobiose is an all-in-one lab-on-a-chip for the in vitro evaluation of the toxicity / efficacy of drug candidates / compounds based on the analysis of secreted biomarkers from infused 3D cell cultures.

NH THERAGUIX

Biotechnologies and in-vitro Diagnostics

Géraldine
LE DUC

CEO
leduc@nhtheraguix.com
www.nhtheraguix.com

Founded in : 2015
👥 11 to 50 employees

- Award Tremplin Entreprise-Essec , 2016
- Award Coup de Coeur France Biotech 2016
- Award R2B Onco 2016
- Award Business With Attitude Figaro Madame, 2018
- Eligible EY Prix Entrepreneur Start Up , 2019

ACTIVITIES



NH TherAguiX is behind an innovation in nanomedicine, the drug candidate AGuIX, whose potential effectiveness is based on nanometric structuring that allows its intravenous injection and the combination of three essential assets to fight tumors: target, to image and treat. The AGuIX technology is therefore part of the concept of theranostics, which corresponds to a combination of therapy (radiosensitizing effect) and diagnosis (visible in MRI).



Following a fundraising of € 13M in March 2019, NHTherAguiX is in the growth phase with the recruitment of new skills within the team (move from 10 to 13 employees) to better monitor the production and development of its drug candidate AGuIX: NHTherAguiX announces the entry into Phase 2 of its drug candidate AGuIX through the NANORAD2 trial and the NANOSTEREO2 trial both about brain metastases. In both cases, AGuIX injections are combined with the standard radiotherapy treatment to improve its effectiveness.



**Dominique
BATAILLE**

CEO
info@sobioda.com
www.sobioda.com

Founded in : 1959
👤 1 to 10 employees

ACTIVITIES



SOBIODA has developed specific assets to adapt to the market depending on its size and so be able to supply high quality products for IVD and research labs.

- It uses its experience to answer the specific needs of its customers and adapt to market evolutions toward always more automation.
- It is based on its knowledge and skillness to manufacture standard products or specific references.
- It offers a wide range of products for the French market but also for export.

The “flagship” product of SOBIODA is the BACT-R Plus. It provides an automated way and standardized atmospheres suitable for the cultivation of fastidious bacteria: anaerobic, microaerophilic and CO2 enrichment.

SYNAPCELL

Biotechnologies and in-vitro Diagnostics



Hedi
GHARBI

Head of marketing
hello@synapcell.fr
www.synapcell.com

Founded in : 2005

👤 11 to 50 employees

- Partner since 2013 of the Epilepsy Therapy Screening Program by NINDS
- Collaborative projects: RHENEPI (French, FUI, 2010-13), Neurinox (European, FP7 large-scale project, 2012-17), COinside (French, FUI, 2015-18).
- 95% of sales generated abroad
- + 40% annual growth since 2015
- Member of BPI France EXCELLENCE
- Winner and member of Entrepreneurs Network

ACTIVITIES



SynapCell is an innovative biotechnology company focused on Central Nervous System (CNS). Since 2005, our CRO activity supports the Pharmaceutical Industry worldwide in discovering novel therapeutics to treat brain diseases. World leader in Epilepsy with a significant growth in Parkinson, Alzheimer, psychiatric and cognitive disorders, we use Electro-Encephalography (EEG) -based assays to identify our international clients' most effective drug candidates at the preclinical step.



Named Cue[®], our technology precisely measures the effect of a compound on the brain in vivo, and provides molecules tested with better chances of clinical success, thus accelerating the discovery of new medicines for patients.

Industrial Partners



Vincent
HARDY

General Manager
vincent.hardy@alpao.fr
www.alpao.fr

Founded in : 2008

👤 11 to 50 employees

- Customers in more than 20 foreign countries
- 2019 new product Modal Deformable Mirror (DMM) for industry
- 2018: supply of deformable mirrors to equip auxiliary telescopes of the Very Large Telescope Interferometer at the Paranal Observatory in Chile
- 2017: signing of a contract with the Paris Observatory, with Physical Sciences Inc. and ESO. ALPAO is expanding its range of deformable mirrors and adaptive optics systems.

ACTIVITIES



ALPAO manufactures Adaptive Optics Components and Systems. It includes very rapidly deformable mirrors with large strokes, wavefront sensors, and complete adaptive optics loops.

These products are specially designed for various applications such as vision science (ophthalmology), astronomy, microscopy, defense and space, FSO, laser and physics, and microelectronics.

Our product's unrivalled performance allows users to recover very high-resolution images.



ALUMED

Kévin
MEUNIER

CEO
kmeunier@alumed.fr
www.alumed.fr

Founded in : 2010
👥 11 to 50 employees

- International presence :
Germany and Switzerland
- Alumed obtained the renewal
with extension of its ISO
13485-2016 certificate
- CII Accredited



ACTIVITIES

Industrial subcontractor specializing for 30 years in the design and production of mechanical products for the medical and paramedical.

ALUMED co-designs and manufactures mechanical sub-assemblies, complete equipment and medical, surgical, hospital, dental, veterinary devices...

SME of 18 persons, preferred partner of manufacturers, distributors and designers in the medical sector with or without NDA.

Certified NF EN ISO 13485-2016 by G-Med and CII accredited, ALUMED advises and assists its customers in compliance with the standards and regulatory constraints of the medical sector.

Its design office, with CAD and CAM, is able to intervene at different stages of the projects entrusted to : simple idea, technical specifications, industrial or graphic design, plans,...

Industrial Partners





Pierre-André
AOUIZERATS

CEO

paouizerats@astra-prod.com

www.astra-soudure-hf.com

Founded in : 1932

👥 11 to 50 employees

- Laureate of « Réseau Entreprendre Isère »
- Trophy of local Chamber of Commerce: development and commercial strategy
- Investment of 10% of turnover in R&D on a continuous basis since 2013
- ISO 9001 - 2015
- 25% of the activities dedicated to the export

ACTIVITIES

For over 40 years, ASTRA has been specialised in cutting edge technology, particularly adapted to orthopaedics, personal safety, paramedical and many other industrial sectors.

High frequency welding, welding-cutting for welding-cutting. The use of films such as PVC, PU, EVA or some PA, associated or not with technical textiles enable us to make quality products while minimizing the need for sewing. High Frequency welding is suitable for the assembly of various complex products such as Velcro on PVC or PU straps for orthopedic corsets or for decoration by embossing.

Cutting flexible materials using a cutter or automatic cutting machine and Laser cutting (depending on the amount and type of coated or uncoated fabric).



CATTIN by.dker

Industrial Partners



Philippe
ROSSIGNOLO

CEO
Philippe.rossignolo@cattin-usinage.com
www.cattin-usinage.com

Founded in : 1956

 11 to 50 employees

- Certified ISO-9001 (v2016)
- Certified ISO-13485 (v2016)

ACTIVITIES



CATTIN by.dker has specialized for more than 63 years in high precision milling, turning, micro machining and offers all its expertise in the service of high quality.

It produces complex parts ranging from the prototype to the series.

CATTIN by.dker also offers tailor-made support and a specialized service in industrialization assistance, with unique contacts, for personalized follow-up at each stage of the manufacturing process.



CONICIO design + engineering

Industrial Partners



Vincent
SCHMITT

Manager
v.schmitt@conicio.com
www.conicio.com

Founded in : 2011

1 to 10 employees

- Design Expert Bpifrance
- Red Dot Design Award 2016
- 2016, 2017, 2018 laureate of Observateur du Design
- CII approval

ACTIVITIES



Conicio is an industrial design agency offering an integrated design and engineering service for the creation and development of innovative products.

This approach enables us to guarantee our clients that their projects will be transformed into products that are esthetic, functional and industrially manufacturable.

Driven by an enthusiastic team of experts in product design, R&D and mechanical and materials engineering, Conicio has managed to bring value to various medical devices and other professional equipment and consumer goods in broad activity sectors.



Stéphane
GIGOUT

Sales manager
stephane.gigout@ecp-cleaning.com
www.ecp-cleaning.com

Founded in : 1996
👤👤👤 51 to 100 employees

- 2019: Excellence Bpifrance, The French Fab

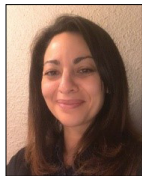
ACTIVITIES

Precision cleaning, particulate and molecular decontamination
Assembly and clean room packaging
Sand-blasting, passivation
Pharmaceutical aseptic filling, depyrogenation



EOLANE

Industrial Partners



Sabrina
ELAHIANI

Business Developer - Medical Market
sabrina.elahiani@eolane.com
www.eolane.com

Founded in : 1975

👤👤👤👤 101 to 250 employees (site of Valence)

- 3000 employees in France, Morocco, Estonia, Germany, China
- + 200 employees working in R&D
- 700 customers

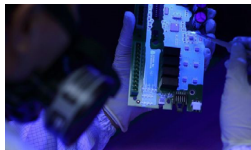
Certifications

- ISO 13485 / 9001 /14001
- UL / FDA /....
- Medical IEC 60601, EN 62304 class 3

ACTIVITIES

eolane

From class 1 to class 3 medical devices, éolane brings you global solution from the concept to the mass production.



ER2i Ingénierie

Industrial Partners



Raphaël
D'ONOFRIO

Founder & CEO
raphael.donofrio@er2i.fr
www.er2i.eu/fr

Founded in : 2003

👤 11 to 50 employees

- Designer and builder of environments and buildings for high technologies
- Engineering and project management
- General Contractor (Supports your project)
- Certified ISO 9001 V2015
- OPQIBI qualifications
- associated with IDEC group since 2019



ACTIVITIES



ER2i engineering is an engineering and contracting company based in Grenoble, Lyon, Paris and Lausanne, which specialize in high standards buildings and structures. We are recognized on both the national and international levels, as a main actor of the construction sector for specific and innovative markets.

We are specialized in pharmaceutical and cosmological industries, medtech and research laboratories. We mainly operate in the creation, redeployment and extension of production units for those clean rooms markets and ensure the installation and connection of production equipment.

FAURE QEI

Eric
CHEVREAU

General Manager
contact@faure-qei.com
www.faure-qei.com

Founded in : 2010
👤 11 to 50 employees

- CA + 10% on average for 6 years
- Design and construction of controlled atmosphere zones for +25 years
- Certified COFRAC under the number 1-6388 rev.0
- QC / QI / QO / QP Qualifications
- Certified ISO 9001 V2015
- CEFRI-E certified n° 1150E

ACTIVITIES

Industrial Partners



Faure QEI's activities are focused on engineering for clean rooms and controlled environments : design, build-up and commissioning. Faure QEI is well-known as a top specialist in this field.

We work in specific sectors such as pharmaceutical industry, hospital technical platform, biotechnologies, microelectronics and nanotechnologies, nuclear containment and aerospace.

Our knowledge of the processes and technological requirements of our customers enables us to design and conduct projects of ultra-clean industrial environments, safety laboratories or operating rooms and clean hospital surroundings.

Our professional expertise guarantees the commitments that we make with regard to our services, from design to the final qualification of these facilities. Our projects are performed to meet user-requirements and to comply with applicable regulations.

Faure QEI also proposes analysis and qualification services for controlled environments either in our laboratory or on the customer's premises. These services continually improved our feedback about the specific requirements of each field of activity.





Rémy
GIRIN

Business Manager
remy.girin@icalps.com
www.icalps.com

Founded in : 2018

👥 11 to 50 employees

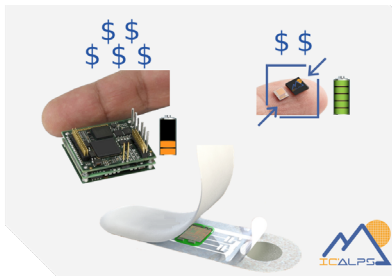
- Certified ISO 13485, ISO 9001, EN 9100
- Technical centre in France (Grenoble area)
- Major markets: MedTech / HealthTech, Industrial, Mil/aero, Transport

ACTIVITIES



IC'Alps is the one-stop shop ASIC partner.

The company provides customers with a complete offering for Application Specific Integrated Circuits (ASIC) and Systems on Chip (SoC) development from circuit specification, mastering design in-house, up to the management of the entire production supply chain.



Our highly qualified engineering teams cover every expertise, and have large experience of on-demand analog, mixed-signal and digital integrated circuits on technologies from 0.35µm down to 22nm. In particular, the company has proven track record of success with sensor/MEMS AFE interfaces, low power consumption designs, high-resolution converters, signal processing, multiprocessors architectures, hardware accelerators, to name but a few.

IC'Alps is an Arm® Approved Design Partner, a program created by the world's leading semiconductor IP company to help our mutual customers make their Arm-based ASIC designs.



Jérôme
MALANDRINO

Founder & CEO
direction@kreatys.com
www.kreatys.com

Founded in : 2000
8 1 to 10 employees

- Dynamique Zirst entreprise

ACTIVITIES



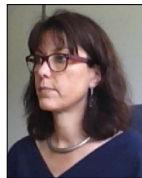
Tailor-made software designed to last 20 years and more than 470 achievements in France.

Our expertise is recognized in health and industry. Telemedicine, data collection, health forms, patient applications, R&D and everything else to be invented.

We develop suitable software for companies that will fit with their process. The IT needs to be adapting to men's needs not the other way around.

MAATEL SAS

Industrial Partners

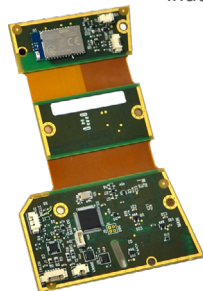


Nathalie
BERGER

Sales Engineer
nathalie.berger@maatel.fr
www.maatel.com

Founded in : 1976

 51 to 100 employees



ACTIVITIES



Maatel has been specializing in electronic engineering for over 40 years. Located in Moirans, near Grenoble, our core activity is electronic engineering. We provide a range of customized electronic services for the industrial sector in France and the international market.

We provide a complete design service for electronic products, their industrialization, then mass production.

MAATEL is particularly active in the MEDICAL sector, with over 25 years of experience in the field, developing and manufacturing medical devices class I to III, AIMD and IVDD.

MAATEL has ISO 9001 and ISO 13485 certification, and supports its customers in CE certification of their products, including FDA approval of medical equipment for the US market.

MDP - maxon motor France

Industrial Partners



Virginie
MIALANE

Medical Market Manager France
virginie.mialane@mdp.fr
www.mdp.fr

Founded in : 1982

👥 11 to 50 employees

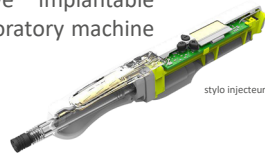
- International presence thanks to the synergy within the maxon group between the parent company in Switzerland and the various international entities
- Overall sales of the maxon motor group: € 459m
- Investment in R&D of the maxon motor group (parent company MDP): 7% of the group's overall turnover per year, ie around € 35 million / year for innovation.
- 2500 employees worldwide
- ISO9001 certified in France and ISO13485 in Switzerland

ACTIVITIES

MDP - maxon motor France is a French distributor of standard drives, and also a designer and manufacturer of mechatronic systems.

French R&D and Production Center of the maxon motor group, MDP offers to his customers its integrated engineering department. Dedicated to the custom development of motorized systems, the department is focused on customer's specifications in the field of motorized medical devices.

For more than 30 years, MDP - maxon motor France has been developing a specific know-how with significant achievements in active implantable class III devices or in laboratory machine systems.



stylo injecteur



alpha pump



maxon motor
driven by precision

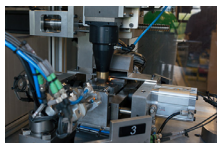
MICROWELD

Thierry
FRADET

Sales Director
tfracet@microweld.fr
www.microweld.fr

Founded in : 1997
👤 11 to 50 employees

- Certified ISO 13485 v2016
- Certified ISO 9001 v2015
- Certified EN 9100 v2016



Industrial Partners

ACTIVITIES



MICROWELD is a french company created in 1997, specialist and well-known in laser technologies. We offer by subcontracting with a large range of equipment (more than 40 machines) in two plants based in Annecy, its expertise and know-how in welding, cutting, marking, ablation, surface-texturation for several medtech sector (implant, instrumentation and ancillary).

We offer customized solution and also global solution with the integration of assembly, machining, cleaning and post-treatment operations.

With a team of about 50 employees, our engineers team could be involved in co-development and co-industrialization with our customers to share the good laser practices during design phase.

Our majors segments are orthopedics, cardiology, urology, endoscopy, gastrointestinal digestive, audiology, neurology. We cover these markets from prototype to large series and we implement all kinds of raw materials specific to the medical sector : stainless steel, titanium, tantalum, nitinol, peek.

NEOVISION



Lucas
NACSA

co-founder & CEO
lucas.nacsa@neovision.fr
www.neovision.fr

Founded in : 2014
👥 11 à 50 pers

- Minalogic software consultant
- STMicroelectronics program partner
- Nvidia AI Consulting partner
- Wright Medical AI partner
- Bpifrance AI consultant
- Turnover x3 and headcount x2 in 2018
- +50% growth in 2019

Industrial Partners

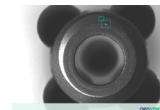


ACTIVITIES

Neovision is an artificial intelligence expertise company. Its ambition is to make artificial intelligence accessible to all. It provides its customers with tailor-made and turnkey solutions through personalised support.

Neovision offers consulting services to help its customers choose the right technologies and software engineering services to implement them.

Based in Grenoble and is composed of engineers and doctors in artificial intelligence, the company was founded in 2014 by three applied mathematics engineers from Ensimag. Expert in algorithms and data science, the company specializes in machine learning and deep learning and develops applications for image analysis, text analysis, predictive analysis and operational research.



Defect recognition and pedestrian detection

TELEDYNE E2V semiconductors SAS

Industrial Partners



Nathalie
PASCAL

Medical Market Manager
nathalie.pascal@teledyne.com
www.teledyne-e2v.com

Founded in : 1955

👤👤👤👤👤 251 employees and +

- Present for more than 30 years in the medical field with dental and ophthalmic products
- More than 250 patents filed
- Vision Systems, 2018 Innovators Awards - Silver for OCT CMOS Camera (Ophthalmology)
- 2019 Productivity Award, L'Usine Nouvelle
- +10,000 employees spread over +70 entities
- 400 people in France, including 200 engineers
- The Grenoble site is ISO13485 certified

ACTIVITIES

Teledyne is a global electronics and engineering company providing high technology products. The group, composed of several entities around the world, addresses many markets that require advanced technologies and high reliability. Teledyne Technologies is now grouped into four major segments: digital imaging, instrumentation, engineering systems and electronics for aeronautics and defense.

The proposed image sensors and CMOS and CCD cameras come from an understanding of the market associated with particular customer applications. The company is in strategic partnership with its suppliers and its customers to offer differentiated solutions, standard or customized, in order to address the targeted markets in a relevant way.





Cédric
MERCIER

General Manager
contact@vepres.fr
www.vepres.fr

Founded in : 1962

 11 to 50 employees



photo credit SVeronese

ACTIVITIES

Vêpres is the specialized partner for the design and construction of controlled atmosphere spaces: clean rooms and laboratories.

Commitments respected, total control over the projects, experience of over 50 years with integrated staff ... Vêpres has won the trust and loyalty of a very demanding clientele.

With a team of about 50 specialized employees, selected suppliers and service providers, Vêpres combines the experience of a solid company with the flexibility of an SME with family values.

From the design office integrated to the delivery of clean rooms «turnkey», the strength of Vêpres lies in the total control of projects: design, installation until commissioning.

Technical experience, creativity and responsiveness are the strengths of Vêpres to offer personalized support for tailor-made projects.



Frédéric
BARD

CEO
contact@veyado.fr
www.veyado.fr

Founded in : 2016
👤 1 to 10 employees

ACTIVITIES



Our design office provides advice and implementation help at the required stages of development: Design and Planning; Deployment and Management; Plan Execution and Production setup

Our technical expertise complemented thanks to our partnerships. The accumulated experience and knowledge of multiple fields and international environments.

Pragmatic management of regulatory environments, Agile coaching (Scrum, SAFe), production (DevOps) in different economic sectors (IoT, Health, TelCo).

Our independence from other actors in the production sector or industrial is the guarantee of the absence of conflicts of interest.

The reactivity and flexibility of working in Independent mode and vigilance with regard to discrepancies between achievements and specifications.

VULKAM

Industrial Partners



Sébastien
GRAVIER

CEO
info@vulkam.com
www.vulkam.com

Founded in : 2017

1 to 10 employees

- 2019: Application prospects in optical surgery tools
- 2018: phases of studies and prototyping with industrial manufacturers of dental implants
- 2017: I-lab competition
- 2016: Golden Micron at the Micronora Show

ACTIVITIES

Vulkalloys[®], better than metal, easy to mold like plastic.

Vulkalloys[®] offer unequalled properties: mechanical resistance, hardness, surface finish, elasticity, miniaturization, etc. Our Vulkalloy[®] Ti1, for example, offers twice as much mechanical strength as Titanium. So we can produce medical parts two times smaller than usual and as resistant.

Our specific shaping process of our amorphous metals also opens-up new perspectives in terms of part geometry.

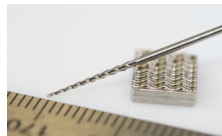
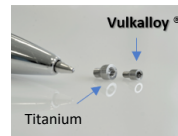
There are many medical applications of our Vulkalloys[®], especially in MD (medical devices) : micro-implants, surgical tools and devices, medical screws etc. We currently have several partnerships ongoing with Medtech players to optimize existing technology.

Vulkam is looking for industrial partners to co-develop small parts for medical devices, tools or innovative implants.

Example of a power transmission part



endodontic tooling type part



Supporting Partners

AG2R LA MONDIALE

Supporting Partners



TALOWSKY
Claire

Resp. Development of social activities
claire.talowski@ag2rlamondiale.fr

Founded in : 2008

 51 to 100 employees

- 11 000 employees including 80 employees locally for the Alpes Direction

ACTIVITIES

Health, savings, retirement, social commitment: AG2R LA MONDIALE is the reference group in personal insurance in France, with joint and mutual governance.



AG2R LA MONDIALE

AGIR à dom

Supporting Partners

Sandra
DUVIC

Communication, Marketing and Sales Manager
s.duvic@agiradom.com
www.agiradom.com

Founded in : 1974
👤👤👤👤 101 to 250 employees

- 100 000 interventions / an
- +40 years of expertise in chronic diseases

ACTIVITIES

AGIR à dom is a healthcare provider helping patients with chronic conditions to be treated at home. We work mostly on research, innovation in patient care and patient follow-up.

AGIR à dom is a multidisciplinary team, trained in patient education that provides a way for patients to return home while maintaining and coordinate patient care and guarantying a 24/7 technical and paramedical helpline.

AGIR à dom personalized care.



BIZMEDTECH

Supporting Partners



Stéphane
LAVALLÉE

CEO
contact@bizmedtech.com
www.bizmedtech.com

Founded in : 2012
8 1 to 10 employees

- 25 years of experience in the field of MedTech and augmented interventions

ACTIVITIES

BIZMEDTECH acts as an accelerator for startups and small enterprises in the field of medical devices.

Thanks to a team of experts, BIZMEDTECH offers quality and tailor-made services to its clients. Its services go from quality and regulatory affairs management to IT services and business development consulting.

With its in-depth knowledge of the regulatory environment and the challenges facing companies in the medical sector, BIZMEDTECH makes it possible to anticipate difficulties, assess risks and ensure the conformity of the most innovative medical devices.

**BIZ.MED
TECH** 
Business Solutions for MedTech Companies

CADUCEUM

Valérie
MEYER

Grenoble Alpes Agency Manager
valerie.meyer@caduceum.fr
www.caduceum.fr

Founded in : 2014

 +251 employees

- Sales growth of more than 30% per year
- x2 number of employees on the Alpine Arc the last 2 years
- 300 consultants (180 in Rhône Alpes)
- Technical Direction made up of 15 experts

Supporting Partners



ACTIVITIES

Caduceum is an intellectual services company dedicated to the field of Medical Devices. We work on the following trades:

- Product / Process Development: Risk Analysis, Usability, Project Management, Quality Project Development,
- Regulatory Affairs: CE / 510K marking, export registration, transition New MDR Regulation,

Operational Quality and System: NC, investigations, Material vigilance, Qualification / Validation equipment and processes, SMQ, CAPA, remediation plans,

- Engineering: project management equipment, lines, infrastructure ...,
- SI / SA validation, data integrity, Cyber security, RGPD,
- Clinic: REC / REC, PMCF,
- Project Audits, SMQ, Technical Records, ...

We are also recognized and accredited training organization.



Benjamin
CALVIER

Associate Consultant
benjamin.calvier@eticeo.fr
www.eticeo.com

Founded in : 2011

1 to 10 employees



ACTIVITIES



ETICEO is a company with expert services in the field of health based in Grenoble.

2 major activities are represented :

- Expert in Moodle and in Mahara Eportfolios
- Multimedia Pedagogical Engineering : creation and design of specific content (E-Learning type) or informal content (rich media) for industries, software company or hospitals.

ETICEO also offers the « Medzone » platform, web and open source solution, customizable graphically and functionally. Medzone includes an informal environment (private professional network or User Club) and a training environment (platform type Learning & Content Management System).

EUROFINS OPTIMED

Supporting Partners

Marie
GILBERT-COLLET

Sales and contract Manager
FMG1@eurofins.com
www.eurofinsoptimed.com

Founded in : 1990
 50 to 100 employees

- International presence, France piloting
- + 1050 studies carried out (publications on request)

ACTIVITIES

 | OPTIMED

Eurofins Optimed is the clinical competence center of the Eurofins Group.

We provide since 30 years integrated solutions for the global management of international clinical trials, to the pharma, biotech, and medical device industries.

Focused on early clinical development, our experience of more than 1000 trials conducted since our creation establishes us as a reliable partner. We are able to provide you GCP services in any therapeutic field thank to our experienced team of experts and our large network of Key Opinion Leader.

Quality, Expertise & Flexibility are the key words of all our projects!

FLORALIS UGA-Filiale

Supporting Partners

Pascale
GRECARD-ECUYER

Resp. Transfer & Industrial Relations
pge@floralis.fr
www.floralis.fr

Founded in : 2004
 51 to 100 employees

- 250 to 300 new corporate partnerships negotiated/year
- € 11 million annual turnover
- 110 transfer projects in progress (on average)
- 96 start-ups from UGA innovations
- ISO 9001 certification

ACTIVITIES



FLORALIS, the Université Grenoble Alpes (UGA) TTO, works on the development and transfer of innovations from research laboratories and connects companies, industry leaders and other socio-economic partners to the research communities of the UGA laboratories.

FLORALIS helps companies identify different types of strategic partnerships, among collaborations or technology licensing opportunities.

Moreover, as a service company, FLORALIS carries out, on behalf of the UGA, various services such as the legal validation of contracts, assistance to project management, awareness raising of researchers to tech transfer ...

Ifis Conseil

Supporting Partners



**Eric
BROTTIER**
Business Developer
e.brottier@ifis.fr
www.ifis.fr

Founded in: 2013
8 to 10 employees

ACTIVITIES

Training and Consulting in Medical Device.

IFIS group, leader for vocational and professional training in Healthcare Industries (France).





Pascal
PIZELLE

CEO
pascal.pizelle@ixiade.com
www.ixiade.com

Founded in : 2005

1 to 10 employees

- More than 600 innovation projects supported since 1999
- 10 projects rewarded with a design & innovation award
- An international and multidisciplinary team
- Missions admissible to Research and Innovation tax refund

ACTIVITIES

Ixiade is a strategy, market research and design agency. Its innovation approach is based on the belief that the **user experience is key to the success of innovation projects** in increasingly competitive markets. From the first ideas to the market, it relies on a **multidisciplinary approach** involving, at each stage, the user (strategy, design-thinking, creativity, co-design, concept generation, in-situ testing, uses & usage studies, design).

Ixiade conceives and implements a wide range of techniques, methods & tools to:

- **Explore** existing uses, users pain points and anticipate the future
- **Imagine** illustrated & communicating innovative concepts of products, services and HMI
- **Experiment** with B2B & B2C potential users to test the interest, acceptance and market potential
- **Sketch, prototype** and test the innovation ergonomics and its diffusion

Ixiade also shares its know-how and best practices through **tailor-made workshops and trainings** in order to meet the needs of innovation projects effective management centered on human factor.





Olivier
DAGES

Partner - General Manager
olivier.dages@nony.fr
www.nony.fr

Founded in : 1964

 51 to 100 employees

- Certified ISO 9001
- 6 people at the Grenoble office

ACTIVITIES



NONY intervenes in all the domains of the industrial property (P.I.) in the service of French and foreign customers, for which it deposits each year more than a hundred patents, models and marks.

In its team of patents / brands bringing together some thirty professionals of the P.I., our firm has in particular about fifteen experts with technical skills in the fields of Chemistry, Life Sciences and Biomedical Engineering.

The NONY firm, historically based in Paris, also has offices near its customers, in Lyon, Grenoble, Nice, and in Brittany and since 2019 in Toulouse.

SEMI Europe

Cassandra
MELVIN

Sales representative
cmelvin@semi.org
www.semi.org

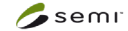
Founded in : 2011
8 1 to 10 employees

For more than 40 years, SEMI has served its members and the industries it represents through programs, initiatives and actions aimed at advancing business and market growth around the world.

SEMI supports its members through a global network of offices, activities and events in every major electronics manufacturing region worldwide.

Supporting Partners

ACTIVITIES



SEMI is a global industry association serving the manufacturing supply chain of the micro and nanoelectronics industries, including:

- Semiconductors
- Photovoltaic (PV)
- High brightness LED
- Flat Panel Display (FPD)
- Microelectromechanical systems (MEMS)
- Printed and flexible electronics
- Micro related and nanoelectronic

SIBAYA BC-PHARMED

Supporting Partners



Bruno
COHETEUX

Manager
bcocheteux@bcpharmed.com
www.bcpharmed.com

Founded in : 2008
8 1 to 10 employees

ACTIVITIES

BC - PharMed

BCPharMed is serving the life science industry and is specialized in the industrialization of medical devices. Its added value lies in services such as turnkey projects, engineering contracts, operational expertise, productivity measurement, quality programs and sourcing and purchasing efficiency.

BCPharMed is a co-founder of JBT HubUp, a company and an entrepreneurial alliance which offers the pharmaceutical and medical industry a unique solution for developing innovative medical devices by gathering all necessary professional skills from day one of a project : from design to qualification through components manufacturing and their assembly.

SUPERNOVA INVEST

Supporting Partners



Celia
HART

Partner
celia.hart@supernovainvest.com
www.supernovainvest.com

Founded in : 2017

 11 to 50 employees

- Continuation of the activity initiated by CEA Investissement in 1999
- Management Company with € 250 million under management.
- Since 1999, financing and support of more than 100 start-ups in our areas of expertise: life sciences, energy & environment, industry, microelectronics and digital.

ACTIVITIES

Supernova Invest was founded in 2017 by the seasoned CEA Investissement management team, the CEA and Amundi. Supernova Invest specializes in deep-tech venture capital in life sciences, energy & environment and industry (electronics, advanced materials, instruments...).

Supernova Invest manages the historical portfolio of CEA Investissement as well as the fund Amorçage Technologique Investissement (ATI), and closed two new funds in mid-2017.

Supernova Invest has more than 50 active companies in its portfolio and 250 M€ under management with funds focused on financing startups at different stages of development (seed to venture capital).

SUPER
NOVA
INVEST

TASDA, Technopole Alpes Santé à Domicile et Autonomie

Supporting Partners



Véronique
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CEO

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Founded in : 2010

1 to 10 employees

TASDA is an association that federates the actors of home care around the uses of digital solutions, in Isère and more broadly in Rhône Alpes.

ACTIVITIES

TASDA technology cluster has been created on the initiative of Grenoble University Hospital and the gold-labeled microelectronics cluster MINALOGIC.

TASDA's purpose is to bring together stakeholders involved in the development of home healthcare and personal independence solutions: local authorities, health and social care professionals, manufacturers, research laboratories, senior citizens and care provider associations, as well as social services and the organizations that finance in-home care.



Research Institutes



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ACTIVITIES

CEA-Leti, a technology research institute at CEA, is a global leader in miniaturization technologies enabling smart, energy-efficient and secure solutions for industry. Founded in 1967, CEA-Leti pioneers micro-& nanotechnologies, tailoring differentiating applicative solutions for global companies, SMEs and startups. CEA-Leti tackles critical challenges in healthcare, energy and digital migration. From sensors to data processing and computing solutions, CEA-Leti's multidisciplinary teams deliver solid expertise, leveraging world-class pre-industrialization facilities.

With a staff of more than 1,900, a portfolio of 3,100 patents, 10,000 sq. meters of cleanroom space and a clear IP policy, the institute is based in Grenoble, France, and has offices in Silicon Valley and Tokyo. CEA-Leti has launched 65 startups and is a member of the Carnot Institutes network.



www.chu-grenoble.fr/

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ACTIVITIES

Installed in the Top 10 of the best hospitals in France, CHU Grenoble Alpes is the reference and resort center for hospitals in the Alps, a living area for 2 million people.

Performing in all medical specialties and equipped with state-of-the-art equipment, the CHUGA has many areas of excellence, both in medical care and in research. To build 21st century medicine, CHUGA is also investing in the future by focusing on the training of all its professionals. It thus carries out its triple mission of care, teaching and research in direct link with the University and with the partners of the territory.



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ACTIVITIES

Located in Grenoble-Alpes University Hospital, the Clinical Investigation Center in Innovative Technology (CIC-IT) is specialized in Computer Assisted in Medical Interventions.

It aims to coordinate, contribute to or support industrial, clinician or research partners for:

- response to national or European call
- setting pre-clinical trials with prototypes
- performing clinical evaluations

It is part of the national network of 8 CIC-IT (www.cic-it.org) and ECCAMI platform (www.eccami.com).



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ACTIVITIES

For more than 100 years, Grenoble INP has brought together renowned engineering schools, close to the industrial world and open to the international market.

- PHELMA engineering school (Physics, Engineering, Materials): Training of engineers in biomedical technologies, signal processing, and cognitive sciences : medical imaging, devices and softwares, signal or image acquisition and processing, devices using micro and nanotechnologies (microfluidics, lab on a chip), medical devices, regenerative medicine, biotechnologies)
- Master in Engineering of materials
- Master in cognitive sciences
- PAGORA, training in biomaterials science: renewable materials



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ACTIVITIES

Resulting from the merger on 2016 of the Joseph Fourier, Pierre-Mendès-France and Stendhal universities, UNIVERSITE GRENOBLE ALPES represents a major player in higher education and research in France.

Research at UNIVERSITE GRENOBLE ALPES covers all disciplines from basic sciences to humanities and social sciences, including art, languages, literature, technology and health. This diversity promotes innovation at the border of disciplines serving society. More than 80 laboratories and about twenty laboratories of excellence, research programs supported as part of future investments, are divided into six poles.

It develops cutting-edge training in future fields such as energy, biotechnologies and nanotechnologies. Its training offer is divided into four major areas of training: arts, letters, languages; law, economics, management; Humanities and Social Sciences ; science, technology and health.

Sponsoring members



We thank our donor members for their support

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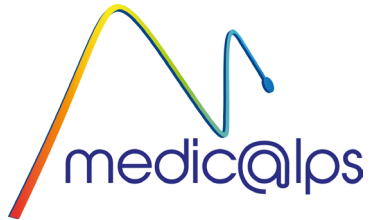
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A working alliance shaping the future
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document edited in 2021