



**Medicalps**



## MEMBERS DIRECTORY

*Our benefactor member*



*Our privileged partners*



## Editorial

Founded in 2000, MEDICALPS is a French world-class cluster dedicated to healthcare technologies. We are located in the heart of the French Alps, one of the most vibrant region in France regarding its economy, the number of research centers, healthcare facilities, and the number of high-technology industry leaders. This crossfertilized ecosystem with a prestigious history of scientific discoveries, clinical expertise and engineering innovations aims to shape the future of the healthcare experience.

MEDICALPS gathers over 100 members including world-class research centers, university and healthcare facilities, industry leaders and numerous startups. Our members develop and deploy preventive solutions, personalized therapeutics and home care monitoring systems to improve patient outcomes. Those smart medical solutions cover a diverse range of applications such as diagnostics, surgical robots, imaging, drug delivery systems, implants, connected devices, software, therapeutics and biotechnologies.

MEDICALPS is proud to promote the richness of its members through this member directory and to foster future partnerships.

Sébastien WEISBUCH  
Executive Director of MEDICALPS



MEDICALPS member directory



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# Medical technologies and e-health

MEDICALPS members directory



# ACTIVITY LAB

Medical technologies and e-health



Daniel  
MERCIER

CEO

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[www.activitylab.com](http://www.activitylab.com)

Founded in: 2015

👤 1 to 10 employees



## ACTIVITIES



Activity Lab has created an innovative and patented technology for evaluating and improving fitness. Physical activity professionals use this technology with mobile apps, also developed by Activity Lab. This human-digital solution for improving health through fitness is called METs-Up. The METs-Up method, used by sport-health professionals, among other things in gyms and rehabilitation centers, is 4 times more effective than traditional methods, while being more appreciated by patients.

Activity Lab has just set up a sports-health ecosystem based on the MET-Up method. The sport-health ecosystem aims to respond to the new prescription sport-health market and will be mainly financed by the reimbursement of mutuels. Activity Lab's ambition is to make it a success in Grenoble, and then deploy it on a large scale. Too often the intensity of cardiovascular training is poorly defined because it is estimated based on heart rates and age. Too often the intensity of cardiovascular training is poorly defined because it is estimated based on heart rates and age.

MEDICALPS members directory





Carole  
LAVAULT

Business Development Manager

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[www.aii-biomedical.com](http://www.aii-biomedical.com)

**Founded in:** 2007

 1 to 10 employees

## ACTIVITIES

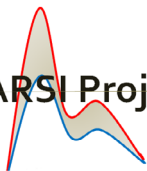


The Biomedical Instrumentation Department of All S.A.S is dedicated to embedded systems for the acquisition and real-time processing of physiological signals. Its purpose is to provide tools for investigating and assisting therapeutic decision-making adapted to the needs of clinicians and researchers.

In this context, we propose CATARSI, an innovative medical device intended to improve the measurement of the arterial pressure by catheterization of the radial artery in the service of Anesthesia-Resuscitation and Intensive Care.

CATARSI is developed in close collaboration with clinicians (CHUG, APHP, HCL), and researchers (TIMC-IMAG PRETA team). It is supported by BPI France, the Rhône-Alpes region via FEDER funds, private investors and Business Angels.

CATARSI Project





Denis  
CREBASSA

Health Department Manager

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[www.alma.fr/sante](http://www.alma.fr/sante)

**Founded in:** 1979

 51 to 100 employees

## ACTIVITIES



Alma, a software publisher for hospitals and compounding pharmacies, is the specialist in the pharmaceutical preparations circuit.

Alma's Health division offers a comprehensive range of software products for the sterile and non-sterile preparations circuit, covering magistral and hospital preparations, chemotherapy, parental nutrition, analgesic intrathecal drips and neonatology and infant formula.



Alma's software products secure all processes related to the prescription, preparation, dispensing and administration of pharmaceutical preparations. They are used by many compounding pharmacies, as well as by a hundred hospitals in France, Switzerland, Belgium, Tunisia and Algeria.

MEDICALPS members directory



François  
FAURE

CEO

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[www.anatoscope.com](http://www.anatoscope.com)

**Founded in:** 2015

 11 to 50 employees

- Winner of the digital innovation contest Orthopédie 2.0
- Publication in «Technique dentaire» n°3777 of 05/2018 with interview of François Faure

## ACTIVITIES



For medical device companies who need to improve their personalized designs, Anatoscope offers software solutions to automatically transform imaging to complete 3D digital twins of the patients, ready for motion and physical simulation, to help diagnostics, to virtually try treatments, and to automatically design optimal braces and prosthetics.

Anatoscope offers web services to design personalized anatomy and devices based on imaging. This includes digital model reposing, and personalized CAD for various applications such as orthopedics, dental treatments and sport gear. The software is streamed in the web browser and requires no gears. Our customers fund the setup of the service, then we charge a fee for each design.





Nicolas  
THIVANT

CEO

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[www.araymond-life.com](http://www.araymond-life.com)

**Founded in:** 2012

 11 to 50 employees

• Subsidiary of ARaymond

## ACTIVITIES



ARaymondLife is a French pharmaceutical company with recognized expertise in plastic processing. Its know-how in thermoplastic injection and bi-injection molding allows it to design and produce parts suitable for both the human and veterinary health industries. Specialized in the manufacture of primary and secondary packaging, ARaymondLife is a real partner for innovation. The company offers its own RayDyLyo® pharmaceutical packaging range and is developing its CDMO activity for pharmaceutical laboratories, medical and cosmetic companies.

Organized in several 300m<sup>2</sup> workspaces dedicated to each type of product, the company has a new fleet of injection molding machines, both single and and bi-material in a controlled atmosphere. Injection, assembly and primary packaging are carried out in the ISO 5 class clean rooms.

The company is certified in accordance with NF EN ISO 13485: 2016 for the manufacture of medical devices.



Véronique  
SCHOELLKOPF

Management Assistant

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[www.astus-sa.com](http://www.astus-sa.com)

**Founded in:** 2007

 1 to 10 employees

- Major prize at RuraliTIC 2012 - Triangle Alpin platform

## ACTIVITIES



ASTUS SA provides a simple and effective wireless Tele-Medicine solution to remotely monitor patient health. The solution provides critical physiological measurements collected by the patient himself, an attendant, or a nurse.

Medical data are sent from a Set-top box, a Smartphone or a Tablet to a Secure File Server via a wireless transmission (WiFi, Cellular networks, Satellites). Doctors access the Secure File Server via a computer, a tablet or a smartphone. The doctor is instantly alerted if a value exceeds a threshold and is able to take immediate action, such as revising or sending prescriptions.

This e-Health equipment is well adapted to a variety of populations such as travellers, isolated elderly, hospitalized, residential care, and chronically ill patients at their homes needing regular monitoring.



Vincent  
POHER

CEO

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**Founded in:** 2013

 11 to 50 employees

- ISO 13485 certified company for the design, production and marketing of IVD medical devices
- LabPad® pocket laboratory CE marked for healthcare professionals and patients
- Commercialization underway on the EMEA zone
- Close collaboration with the University Hospital of Grenoble in particular, for the realization of clinical trials
- Innovation on all care pathways, from biological measurement to patient care (example of CORINNE Digital Care Territory project)

## ACTIVITIES



As a young innovative company, our ambition is to address one of the main challenges for tomorrow's medicine: to make available, here and now, the biological parameters that patients and healthcare professionals need.

Because we put patients first, we focus all our energy on developing our next-generation LabPad® POC testing device and its associated Tsmart® range of microcuvettes.

Today, our multidisciplinary team consists of 20 dedicated individuals providing their unique expertise and sharing the same passion for innovation and health care.

Driven by our quality system, our values are excellence, commitment, and responsibility.





Maxime  
GOUGIS

Partnerships and Product Manager

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**Founded in:** 2022

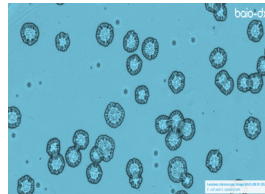
 11 to 50 employees

## ACTIVITIES



BAIO-DX is a CEA and CNRS spin-off, it develops breakthrough solutions for clinical microbiology based on artificial intelligence. These solutions place BAIO-DX as a major player in digital microbiology. In addition to being simple and fast, these solutions are fully automated and can be perfectly integrated in all microbiology laboratories.

Combining lensless imaging for the acquisition of very high resolution images and artificial intelligence algorithms, our solutions allow the detection, orientation and identification of pathogens directly on a Petri dish as well as the production of classic and new generation antibiograms.



MEDICALPS members directory



# BECTON DICKINSON

Medical technologies and e-health




Kevin  
EGESBORG

Country General Manager BD France

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[www.bd.com/fr](http://www.bd.com/fr)

**Founded in:** 1950

 251 employees and +

- Major player: among the world's top 5 medical technology players
- 120 years of experience and expertise
- Present in all countries

## ACTIVITIES



BD is one of the largest global medical technology companies in the world and is advancing the world of health by improving medical discovery, diagnostics and the delivery of care. The company develops innovative technology, services and solutions that help advance both clinical therapy for patients and clinical process for health care providers.

BD has 65,000 employees and a presence in every country around the world to address some of the most challenging global health issues. BD helps customers enhance outcomes, lower costs, increase efficiencies, improve safety and expand access to health care. BD in France has 2 000 employees.



MEDICALPS members directory





André  
COLLOMBIN

General Manager

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**Founded in:** 1994

 1 to 10 employees

- Number of products sold: 64 in own brand and 55 in white label
- Increase in turnover: -1% (2017-2018) and + 23% (2016-2017)
- Market: Germany, Europe, Canada, Middle East and Asia

## ACTIVITIES



Since 1994, BCM designs and manufactures composite fiber products in Rhône-Alpes for the dental sector.

BCM invents pre-impregnated products and fiber posts for dentists and dental technicians.





Anthony  
BOYER

CEO & Co-Founder

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[www.blue-ortho.com](http://www.blue-ortho.com)

**Founded in:** 2008

 51 to 100 people

- 200 systems deployed in more than 15 countries
- 20,000 surgeries already performed

## ACTIVITIES



Founded in 2008, BLUE ORTHO, a subsidiary of EXACTECH, develops and markets Augmented Surgery systems, or computer-assisted surgery for orthopedics. Our products allow the surgeon to better control during surgery the parameters of prosthesis placement in 3 dimensions and in real time, using sensors ([www.exactechgps.com](http://www.exactechgps.com)).

This field of technology is at the crossroads of several disciplines: mechanics, electronics, optics, computer science, mathematics, 3D geometry, computer vision, 3D visualization, virtual reality, man-machine interfaces and of course surgery.

With more than 60 employees, our company has experienced continuous growth since its creation.



Marc  
JULIEN

COO

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[www.diabeLoop.fr](http://www.diabeLoop.fr)

**Founded in:** 2015

101 to 250 employees

- Commercialization in 6 European countries - Submission for FDA approval (US) in progress
- International commercial partnerships (Roche, Terumo Corporation...)
- Several clinical trials planned in 2002
- More than 50 scientific publications and presentations

## ACTIVITIES



DiabeLoop is furthering scientific advances with interoperable self-learning algorithm solutions for diabetes management. Its devices enable automated insulin delivery, personalize treatment and reduce the mental burden on patients as well as improve their clinical outcomes. Our first solution for adult type 1 diabetes is already commercialized in Europe and we are working on plans to apply our technology to other types of treatments and populations to give people living with diabetes even more choices.



- Samsung Artificial Intelligence Award (Vivatech)
- Innovative Medical Device Start-up Award (SNI-TEM)
- Born Global Award and Start-up of the Year Award (EY)
- InnovEIT Award - Nasdaq pitching session in Health Award





Stéphane  
LAVALLEE

CEO

[www.ecential-robotics.com](http://www.ecential-robotics.com)

**Founded in:** 2009

 11 to 50 employees

## ACTIVITIES

 ecentialrobotics

Founded by experienced computer-aided surgeons and engineers, supported by a panel of renowned surgeons, eCential Robotics offers a preoperative 3D imaging solution with integrated navigation system.

The eCential Robotics system consists of a fully integrated solution for 2D / 3D imaging and real-time surgical navigation, allowing surgeons to follow their actions directly within the 3D image of the patient. The challenge of this system is to facilitate access to Minimally Invasive Surgery by increasing the accuracy of the procedures and reducing the exposure of patients and staff to X-rays.

The eCential Robotics system will first be specialized in spinal surgery procedures. The eCential Robotics French imaging and navigation solution will offer the surgeon unparalleled precision, reliability and ease of use to date, and will significantly contribute to the development of ambulatory surgery.

# ELECTRODUCER

Medical technologies and e-health



Benjamin  
FAURIE

CEO

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[www.electroducer.io](http://www.electroducer.io)

**Founded in:** 2017

 1 to 10 employees

- Inovizi grant
- French Tech Grant 2018
- I-Lab 2019

## ACTIVITIES



Electroducer is a start-up developing devices to facilitate, secure and optimise percutaneous valves implantations (aortic, mitral, tricuspid) and complex coronary interventions. These multi-patented devices simplify interventions by shortening the procedures, decreasing costs, radiations and complications and increasing security.

The proof of concept has been published in a multi centric study and a randomized controlled trial demonstrating superiority of the Direct Wire Pacing technique. (Journal of American College of Cardiology Cardiovascular Interventions: DOI 10.1016/j.jcin.2019.09.029).

Animal stage has been completed and First In Man study is planned for S1 2020. The company have been founded Q1 2018 and leaded by worldwide famous Cardiologist and Businessmen with decades of Clinical, Research and Entrepreneur experience. This project brings together a lot of international KOL.

Electroducer develops a totally novel technology based on an innovative and proven technique which makes THV and complex PCI procedures Easier, Simpler and Safer.

**MEDICALPS members directory**





Vincent  
TEMPELAERE

CEO

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**Founded in:** 2008

 11 to 50 employees

- 2021 Pharmapack Award, cat Best Exhibitor Innovation – administration mode
- 2019 3rd most inventive company in France in the medical technologies category by Forbes
- 2017 Pharmapack Europe Award, cat. Best Exhibitor Innovation - « Ease for use and Patient Compliance »
- 2016 Pharmapack Europe Award, cat. Best Exhibitor Innovation - «Convenience and Ease of Use»

## ACTIVITIES



The company, certified ISO 13485, designs and produces automatic, secure and connected medical devices for the preparation and delivery of therapeutic treatments to improve the quality of life of patients. EVEON places the needs of patients and practitioners at the heart of its developments, designing simple and intuitive devices to improve therapeutic performance, compliance and homecare conditions.





Odile  
ALLARD

CEO

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[www.fluoptics.com](http://www.fluoptics.com)

**Founded in:** 2009

 11 to 50 employees

- A culture of innovation focused on the surgeon and dedicated to the patients
- More than 200 systems used in 22 countries
- More than 30 000 procedures already done
- 1st imaging system FDA approved for
- Autofluorescence in thyroid surgery

## ACTIVITIES

FLUOPTICS.

FLUOPTICS® is the world leader in fluorescence imaging for thyroid surgery. Our solutions combine autofluorescence and fluorescence perfusion imaging to provide surgeons with unprecedented understanding of parathyroid glands location and perfusion. Surgeons are guided with greater precision, efficiency and safety.

FLUOPTICS® products are developed and validated by international clinical teams in response to their patients' needs and health challenges.





Arnaud  
ATTHYE

PhD

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**Founded in:** 2021

 11 to 50 employees

## ACTIVITIES



GeodAlsics is at the forefront of progress towards Explainable and Responsible Artificial Intelligence in order to redefine normal values in Medicine.

We provide explainable & responsible AI-powered reports adapted to blood tests, quantitative imaging, medical devices and point-of-care testing.

Our breakthrough and Ethical analysis software are conceived to help healthcare providers, academics labs or industrial partners stop wasting scientific value and money when using outdated detectors for their medical data.



Vincent  
BOUCHIAT

CEO

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[www.grapheal.fr](http://www.grapheal.fr)

**Founded in:** 2019

 1 to 10 employees

- MedFIT 2017 : Audience Prize of most innovative Start-up

## ACTIVITIES

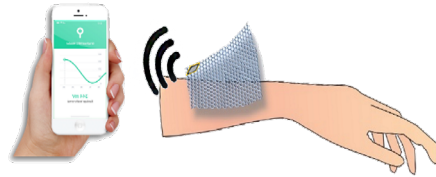


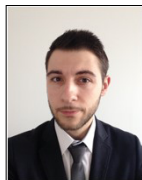
Grapheal is a MedTech wound care company, spin-off from CNRS Grenoble.

At Grapheal, we are developing a solution for wound management based on wearable non-invasive biosensors that record the evolution of the wound and enable wireless transmission to remote caregivers.

Grapheal features a wearable patch that combines novel electronic materials, embedded wireless electronics, software data analysis and medical cloud IoT technologies. It helps to monitor and improve the treatment of chronic wounds that require long-term care.

Chronic wounds lead to half-a-million amputations per year and induces a huge economic burden on healthcare systems (30B\$ globally). Grapheal patch empowers caregivers and improves patient outcomes.





Franck  
OTT

Executive Director

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[www.hemosquid.com](http://www.hemosquid.com)

**Founded in:** 2015

 1 to 10 employees

Rewards:

- Winner 2015 Stepping Stone Company - ESSEC Senate
- 2014 Winner «Réseau Entreprendre»

## ACTIVITIES



Hemosquid develops medical devices to stop bleeding very quickly, without physical effects or chemical/biological residues in case of hemorrhage following childbirth. Postpartum hemorrhage remains to this day a major health problem, for which few non-invasive solutions are available.

# IMACTIS

Pierre  
OLIVIER

CEO

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[www.imactis.com](http://www.imactis.com)

**Founded in:** 2009

 11 to 50 employees

- Installed base >50 systems
- Clinical procedures >6'000
- CE-marked, FDA 510k, ISO 13485 certified
- U.S. direct operations (Boston)

Medical technologies and e-health

## ACTIVITIES



IMACTIS designs and sells CT-Navigation™, an innovative solution helping interventional radiologists during CT-guided interventions such as percutaneous biopsies, tumor ablations, vertebroplasties, infiltrations or drainages.

Our aim is to improve clinical outcome, with increased accuracy and safety, with shorter intervention time and reduced X-Ray exposure. Compelling published data and a fast growing installed base across Europe and North America, plus strong testimonials from KOLs, are a witness to our solution's leadership.



MEDICALPS members directory







Frédéric  
VINCK

CEO

frederick.vinck@innospark.fr  
www.pi-box.net

**Founded in:** 2020

 1 to 10 employees

- Granted patent in France for the men's version of our Pi-Box
- Published patent application for the men's version of our Pi-Box, for the other countries in Europe, Morocco and Tunisia
- Published patent application for the women's version, prototyped but not marketed
- 13485 ISO Certification
- CE Marking, and french production for the men's version of our Pi-Box, collectors of kidney stones already marketed
- In Vitro Diagnostic Medical Device approved by the association LUNNE (<https://lunne.fr>)

## ACTIVITIES



Innovations creation, since the idea to the marketing.

First step : industrialization and commercialization of innovative Medical Devices for kidney stone collection.

Future : Launch of other innovations





Bruno  
COCHETEUX

CEO

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**Founded in:** 2017

 1 to 10 employees

The alliance represents

- 7 companies
- 12 production sites
- 4500 m<sup>2</sup> of clean room ISO7
- 900 employees
- 290 engineers and technicians in development



## ACTIVITIES



JBT HubUp is a company and an alliance of leading entrepreneurs (Groupe JBT, Opia technologies, Sibaya BCPharMed, R&D-Technology, Eveon, Valotec et Progress Silicones) which offer the medical and pharmaceutical actors a unique solution for developing their medical device by gathering from day one all necessary skills and stakeholders which are needed to reach the objectives. From product ideation and concept to commercial production including related process development and qualification.

According to the project and the required skills, those companies can rely on the recognized experience of our talents, meaning in plastic injection and mold fabrication (Groupe JBT), in design, regulatory support and medical device filing (Opia Technologies), in industrialization expertise and project management (Sibaya BCPharMed), in design and fabrication of equipment and automatized production means (R&D-Technology), in conception and development of smart fluidic devices (EVEON), in conception and development of innovative active devices (Valotec) and in silicone and LSR injection (Progress Silicones).

# KAYENTIS

Medical technologies and e-health

Véronique  
DERIAT

HR Director

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[www.kayentis.com](http://www.kayentis.com)

**Founded in:** 2003

 101 to 250 employees

## ACTIVITIES



Kayentis, a global expert in electronic data capture for patients in clinical trials, helps sponsors and CROs bring simplicity, efficiency and quality to the collection of clinical trial data from both patients and sites.

Kayentis has been involved in clinical development since 2003. Over the last ten years, it has specialized in electronic Clinical Outcome Assessment (eCOA) solutions for phases II/III in a broad range of therapeutic areas. It has conducted digital data collection for over 260 clinical trials in 79 countries (16,000 sites and 90,000 patients) and employing 120 different languages.

The company develops a full range of services and is now enlarging its eCOA solutions portfolio to support the post-COVID new normal and Decentralized Clinical Trials (enabling telehealth visits, and integration with other apps or external devices).



MEDICALPS members directory





Antoine  
LEROY

Founder & CEO

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**Founded in:** 2006

 11 to 50 employees

- 2017: Global Innovation Competition in the category «Individualized Medicine»
- Voted «Top 10 Medical Imaging Solution Providers 2018» by the US magazine Healthcare Tech Outlook
- KOELIS technology is covered by 8 international patents and supported by more than 70 international scientific and clinical publications. Today, 300 customers around the world benefit from this technology, including 80 in France.

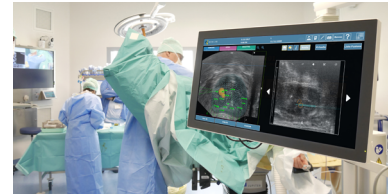
## ACTIVITIES



KOELIS, The Prostate Care Company, has assisted urologists and radiologists from around the world in their routine clinical practice since 2006, providing the latest technology for personalized prostate cancer planning and management, from biopsy to active surveillance and treatment.

Focused on developing advanced, targeted and less invasive solutions, KOELIS is committed to creating and bringing to the market a new paradigm in prostate cancer care.

KOELIS looks for becoming an international model in the prostate cancer sector with targeted diagnosis and treatment.





Paul  
KAUFFMANN

CEO

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**Founded in:** 2017

 11 to 50 employees

- 2017: i-Lab challenge award by the French Ministry of Higher Education, Research and Innovation
- 2018: Featured in the 100 best French start-ups by the magazine Challenges
- 2018: i-Nov challenge award (Future investment programs)
- 2019: Auvergne-Rhône Alpes PIA Region award for MagIA diagnostic's R&D and pre-industrialization efforts

## ACTIVITIES



MagIA diagnostics develops a portable mini-laboratory performing multi-parameter panel analysis from finger-pricked blood samples. Our system allows for the parallel detection of up to 6 pathogens in only 15 minutes. The technology emerged from a unique expertise in micro-magnetism applied to biology, originating from 15 years of research at the French National Centre for Scientific Research (CNRS).

Our solution is driven by the motto “test more to treat more”. MagIA diagnostics aims to make a major contribution to improve medical screening approaches: The portability and speed of the system allows it to be used as close as possible to the populations to be screened. Furthermore, the system is as affordable as a serological analysis in a medical laboratory.





Tomas  
SVATON

CEO

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**Founded in:** 2022

 11 to 50 employees

## ACTIVITIES



The confidence of doctors before surgery is very important and we want to support them during this part of their professional career. In order to avoid training on living people or cadavers, we design and product medical simulators. Our dummies are designed for surgeons, orthopaedic surgeons, rheumatologists, emergency physicians, rehabilitation doctors and sports doctors. They are both echogenic and radio-opaque.



Matthieu  
DREYFUS

CEO

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**Founded in:** 2016

 1 to 10 employees

- 2015 iLab Health Prize
- 2016 World Innovation Contest
- 2019 Innovation Competition
- ISO13485 Certification
- Technology being validated in a clinical trial

## ACTIVITIES



Medimprint develops and produces innovative medical devices allowing non lesional tissue sampling in the pathological brain in order to improve patients care in the field of brain tumors. The so called « tissue imprints » allow an extensive molecular annotation of tumor tissue enabling personalized medicine for patients.





Sabine  
DUKAN

Factory Manager

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**Founded in:** 1947

 101 to 250 employees

- 260 sites in 155 countries
- 1300 employees in France on 7 sites

## ACTIVITIES

**Medtronic**

The MEDTRONIC / COVIDIEN plant at Pont de Claix produces 850 surgical needle references, distributed on national and international markets, once assembled by internal clients in the United States and the Dominican Republic. The average annual production volume is 120 million needles.





# MICROLIGHT 3D

Medical technologies and e-health



Denis  
BARBIER

CEO

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[www.microlight3d.com](http://www.microlight3d.com)

**Founded in:** 2016

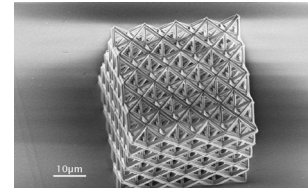
 1 to 10 employees

- Medi'nov 2017
- Grand prix iLAB 2018
- Forum Labo 2019
- Installed and operational machines in Europe, USA, China, Singapore

## ACTIVITIES



Microlight3D develops and sells 3D-micro-fabrication systems for applications in micro-fluidics, micro-robotics, micro-mechanics, micro-sensors and tissue engineering.



MEDICALPS members directory

 Medicalps



Stéphane  
LAVALLEE

CEO

[contact@minmaxmedical.com](mailto:contact@minmaxmedical.com)  
[www.minmaxmedical.com](http://www.minmaxmedical.com)

**Founded in:** 2008

 11 to 50 employees

## ACTIVITIES

MINMAXMEDICAL develops innovative technologies in the field of computer-assisted medical interventions, with applications in multiple specialties.

At the heart of a powerful and efficient network of industrialists, doctors and researchers, MINMAXMEDICAL draws on the experience of over 25 years of its founders in this highly specialized field and enjoys an exceptional international reputation, leading to the construction of strong, long-term partnerships with leading manufacturers.



# MODJAW

Medical technologies and e-health

Antoine  
RODRIGUE

General Manager

[arodrigue@modjaw.com](mailto:arodrigue@modjaw.com)  
[www.modjaw.com](http://www.modjaw.com)

**Founded in:** 2013

 1 to 10 employees

- Capital increase 3-5 million €
- 5 machines installed + 7 others under construction
- +250 cases treated
- Requests received from +20 different countries

## ACTIVITIES

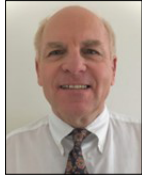
**MODJAW**   
*Live in motion*

Modjaw models the precise mandibular kinematics of your patients without X-rays and thus brings a unique solution to dental surgeons at the diagnostic and therapeutic stage. Quickly obtain 4D models in real time, improve your diagnoses and refine your choices in your prosthetic planning.



MEDICALPS members directory

 **Medicalps**



Stéphane  
WOERLY

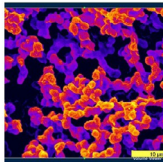
CEO

s.woerly@neurobiomat.com  
www.neurobiomat.com

Founded in: 2018

👤 1 to 10 employees

- DeepTech labeled by bpfiance 2019
- Winner of the Bref Eco Innovation Trophies 2020



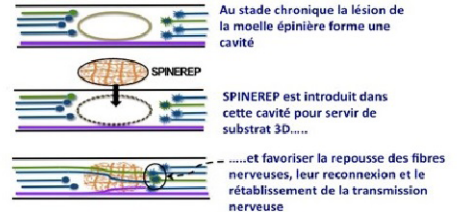
## ACTIVITIES



By no longer relaying nerve transmission, spinal cord injuries cause severe motor and sensory disorders. NBM's mission is to improve the healthcare offer for patients with spinal cord injuries by restoring mobility and sensations.

To achieve this, NBM has designed an innovative polymer biomaterial, SPINEREP, which serves as a template for allowing the regrowth of nerve fibres and their reconnection once positioned at the lesion site, an essential step to restore nerve transmission along the spinal cord axis. NBM's plan is to conduct clinical trials in humans.

### SPINEREP est un échafaudage macromoléculaire pour la repousse nerveuse



# ORTHOTAXY

Medical technologies and e-health



Nicolas  
DEMANGET

Executive Site Lead

[www.orthotaxy.com](http://www.orthotaxy.com)

Founded in: 2009

👥 11 to 50 employees

- The American multinational Johnson & Johnson, via its French subsidiary Apsis S.A.S., acquired Orthotaxy in February 2018

## ACTIVITIES



Orthotaxy – DePuy Synthes develops an innovative surgical robot to assist the surgeon performing knee arthroplasty. This robotic solution will be extended to all orthopedic procedures.



MEDICALPS members directory





Caroline  
GUERIN

Project Manager

[cguerin@ose.fr](mailto:cguerin@ose.fr)  
[www.ose.fr](http://www.ose.fr)

**Founded in:** 1985

11 to 50 employees

- ISO 9001:2015 - ISO 13485 :2016 - UL USA & CANADA - 1 IPC A 610 trainer - 1 IPC 7711/7721 trainer - RoHS3 Expert - France Reliance Winning company - PERL - French FAB
- Turnover 2021 : 13 418 663, 86 € > +10% compared to 2019 and +18% compared to 2020 et +13% compared to our initial budget 2021.
- 2021 - 60 million SMD components

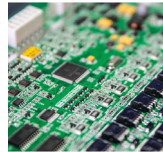
## ACTIVITIES



OSE -SAS: Subcontractor Electronic card and electronic assembly maker since 1985. We are an E.M.S, leader of manufacturing "Made in France" in the "AURA" region— ISO 13485 on the electronics industry market, we are marketing finished products, medium and large scales.

The company OSE, located in Corps, Isère (38), is specialized in Wiring and Integration of Electronic Cards.

We have developed a corporate culture, developing the know-how of our employees in order to achieve a common goal: Customer Satisfaction. Our SME of 100 people is installed in a building of 4200 m<sup>2</sup> and masters all the Manufacturing Processes.



We provide an ISO 9001 2015 ISO 13485 2016 system that demonstrates an organization that allows us to secure and to ensure the reliability of practices at all levels of production: Compliance with the criteria of IPC A610 Class 2 and Class 3/ inspection by AOI 3D/ Visual inspection on 100% of the boards by certified technicians IPCA 610/ X-ray inspection (BGA, QFN).

Building on our dynamic investment policy, we want to offer our customers traceability for each card in compliance with regulations, using state-of-the-art technologies.



Thomas  
SORANZO

CEO

[tsoranzo@pelican-health.com](mailto:tsoranzo@pelican-health.com)  
[www.pelican-health.com](http://www.pelican-health.com)

**Founded in:** 2020

 1 to 10 employees

## ACTIVITIES

Pelican Health is a precision medicine company.

The company offers solutions for studying the intestinal microbiome and using it for diagnostic purposes. The study and exploitation of the intestinal microbiome, i.e. all the microorganisms that inhabit our gut, promises to revolutionize precision medicine.

However, access to the intestinal microbiome is currently done by complex, invasive, expensive or non-representative methods. Pelican Health proposes a non-invasive, easy-to-use, affordable and widely deployable solution. It comes in the form of a class IIa medical device the size of a pharmaceutical pill.





Pierre-Alexis  
POULET

Business Development Manager

pa.poulet@pixyl.io  
www.pixylmedical.com

**Founded in:** 2015

1 to 10 employees

- BPI Emergence Prize 2014
- Winner NETVA 2016
- GE most promising start up award 2017
- Software used in several clinical trials, or clinical research projects in EU and USA
- 4 publications presenting results related to the use of the software
- Software used in 11 clinical trials

## ACTIVITIES



Pixyl software is used in research and clinical routine to simplify brain MRI analysis, detecting automatically imaging biomarkers. Its results are fully reproducible and simplify the task of experts (neurologists and neuroradiologists).

Our algorithms can be used to detect abnormalities and measure brain volumes on MRI. Pixyl technology is applied to various pathologies, including multiple sclerosis, stroke, head injuries, and neurodegenerative diseases (Alzheimer's, Parkinson's, etc.)

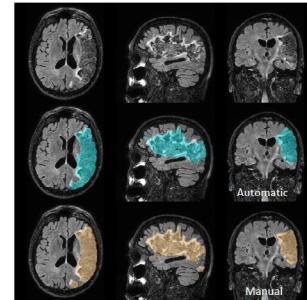


Fig 4: Example Automatic and Manual Segmentation





Pascal  
REBOULET

Director of Sales France and Belgium

[pascal.reboulet@raumedic.com](mailto:pascal.reboulet@raumedic.com)  
[www.raumedic.com](http://www.raumedic.com)

**Founded in:** 2004

 251 employees and +

- 10.000 m<sup>2</sup> of ISO 7 clean rooms
- R&D department of 120 people
- ISO 13485 & 15378 certifications

## ACTIVITIES



RAUMEDIC specializes in processing medical-grade thermoplastic polymers and silicones in five production sites in Germany and the United States.

As a partner of the international medical technology and pharmaceutical industry, the polymer specialist develops and produces customized components, including tubings, catheters and molded parts as well as complex groups of components and systems for diagnostic and therapeutic uses.





Jacques  
HUSSER

Co-Founder & Executive Chairman

[contact@remedee.com](mailto:contact@remedee.com)  
[www.remedeelabs.com](http://www.remedeelabs.com)

**Founded in:** 2016

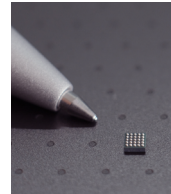
 11 to 50 employees

- 2021 : Remedee Labs join Future4care, a digital health startup accelerator founded by Sanofi, Capgemini, Generali, and Orange
- 2021: Effectiveness clinical trials started in arthritis, migraine pain and fibromyalgia
- 2020: Remedee Labs join the the world's largest accelerator for medical device companies. "Medtech Innovator"
- 2019: Remedee Labs raises €11 million to accelerate clinical efficacy trials of its solution.
- 2019: ISO 13485 certification obtained

## ACTIVITIES



1.5 billion people worldwide suffer from chronic pain and over half of them are not satisfied with their care. Remedee Labs aims to give these patients a new life. After 10 years of pre-clinical and clinical research, Remedee Labs has developed the first integrated and personalized solution based on millimeter wave therapy to tackle chronic pain. Developed around its endorphin stimulator associated with the first patient-centered digital service platform (personal coaching, peer support...), the Remedee solution helps patients to take back control of their life on a sustainable way.



Remedee Labs was founded in 2016 in Grenoble, France, by three experts in the areas micro and nano medical technologies and biomedical research. The company now has a multidisciplinary, international team of over 35 people.

MEDICALPS members directory

# ROCHE DIABETES CARE FRANCE

Medical technologies and e-health



Raphaële  
BADEL

Communication Manager

[raphaele.badel@roche.com](mailto:raphaele.badel@roche.com)  
[www.roche.fr](http://www.roche.fr)

**Founded in:** 2014

 101 to 250 employees

- N° 1 in the hair glucose market in France in 2018
- More than 40 years of experience in diabetes
- Top Employer France since 2017
- Certified ISO 9001V15
- 194 employees
- Our values: Integrity, courage and passion

## ACTIVITIES

RocheDiabetes



Roche Diabetes Care is a healthcare company specialized in diabetes. For more than 40 years, it has been designing solutions to meet the needs of patients and healthcare professionals: medical devices (glucometers, test strips, lancing devices, insulin pumps), digital solutions (apps, platform for sharing glycemic data) and services (documentation etc.).

Thanks to its integrated ecosystem connecting medical devices and digital solutions, Roche Diabetes Care is paving the way for personalized diabetes management with the ambition to bring true relief to patients and to facilitate the management of this complex disease.

Roche Diabetes Care France is an affiliate of Roche Group in France, alongside Roche SAS and Roche Diagnostics France. For more information, please visit [www.roche.fr](http://www.roche.fr). It is located in Montbonnot-Saint-Martin.



MEDICALPS members directory



# ROCHE DIAGNOSTICS FRANCE

Medical technologies and e-health



Olivier  
PERCHE

Publics Affairs & Market Access  
Manager

[olivier.perche.op1@roche.com](mailto:olivier.perche.op1@roche.com)  
[www.roche-diagnostics.fr](http://www.roche-diagnostics.fr)

**Founded in:** 1998

 250 employees and +

- French No. 1 in biological diagnosis
- 606 employees

## ACTIVITIES



One of french leaders in in vitro diagnostics, ROCHE DIAGNOSTICS France markets and distributes a complete range of innovative products and services in Medical Biology (chemistry, immunology, molecular biology, point of care testing, coagulation), Tissue Diagnostics, Diabetes Care, as well as Sequencing Solutions.

Since the 1st of January 2013, ROCHE DIAGNOSTICS France ensures the management of the Maghreb, African Sub-Saharan countries and Luxembourg.



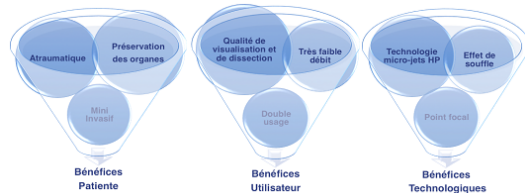
Pascal  
BENASSI

General Manager

pascal.benassi@scaljet.com  
www.scaljet.com

Founded in: 2015

8 1 to 10 employees



## ACTIVITIES



SCALJET is a French Medtech start-up whose mission is to reduce post-traumatic effects by developing a minimally invasive and non-traumatic solution for minimally invasive surgery.

SCALJET has developed a brand new medical device, the 1st ever designed "Aero-Hydro" dissector, which can be either used as a Hydraulic dissector and also used as a Hydraulic scalpel.

This technology consists in the creation of a "Blowing effect" produced by two extremely thin convergent hydraulic micro-jets. The convergence of these jets generates a fan of fluid and air which lifts the elements surrounding the organs, thus allowing an easier identification and a non invasive dissection of the organ itself without any damage to the arteries, veins and less bleeding.



# SENTINHEALTH

Medical technologies and e-health



Thibault  
PARMENTIER

CTO-COO

admin@sentinhealth.com  
www.sentinhealth.com

**Founded in:** 2018

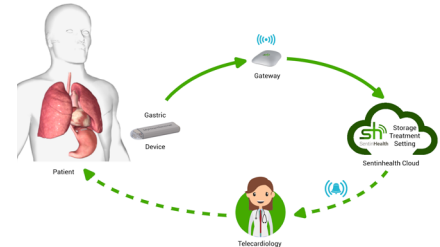
1 to 10 employees

- 8 employees including 5 engineers
- 9 engineers under public contracts
- 40 academic and industrial partners in France, Europe, USA
- €1.6 million in calls for projects
- €1.1 million raised in 2019
  
- FRI - FEDER 2017
- LabCom IDEX DISIC 2018
- ANR 2018

## ACTIVITIES

SentinHealth is a French MedTech company based in Paris and the R&D laboratory located in Biopolis (Grenoble). SentinHealth specializes in bringing innovative integrated solutions to the marketplace to improve chronic home disease surveillance to prevent repeat hospitalization.

Among our first markets are Chronic Heart Failures (CR), Chronic Obstructive Pulmonary Disease (COPD), Sleep Apnea Syndrome (SAS) and Severe Metabolic Disorders.



MEDICALPS members directory





Yann  
DE BOYSSON

General Manager

[y.deboysson@sinnovial.com](mailto:y.deboysson@sinnovial.com)  
[www.sinnovial.com](http://www.sinnovial.com)

**Founded in:** 2015

 1 to 10 employees

**Awards :**

- I-Lab
- Permides
- H2020
- EIT
- Forum 5i
- Innovation Prize
- DeepTech Development (€ 685k)

## ACTIVITIES



Sinnovial is a biotechnology company created in September 2015 in partnership with Grenoble Alpes CHU and University of Sciences.

It is specialized in the development of innovative personalized medicine devices to improve the Chronic Inflammatory Rheumatism (CIR) management in rheumatology (especially rheumatoid arthritis and ankylosing spondylitis).

Our technology is based on the analysis of patients' proteomic profile and the calculation of treatment response probabilities.



Laurent  
RIGEAUDEAU

Business Manager

[l.rigeaudeau@skypharma.fr](mailto:l.rigeaudeau@skypharma.fr)  
[www.skypharma.com](http://www.skypharma.com)

**Founded in:** 1996

 101 to 250 employees

## ACTIVITIES



Skypharma is an expert CDMO specialized in formulating, developing, manufacturing complex oral pharmaceutical dosage forms.



MEDICALPS members directory





# SOGILIS

Medical technologies and e-health

Amin  
ELMRABTI

Technical Director

amin@sogilis.com  
www.sogilis.com

**Founded in:** 2008  
 11 to 50 employees

## ACTIVITIES



Sogilis is a software engineering company specializing in critical / certified systems (IEC 62304) as well as high-quality Cloud Native (front & backends) developments.

Sogilis helps you to accelerate your innovation and the product / usage adequacy of your products, thanks to:

- Its multidisciplinary teams (UX-UI, embedded, Web)
- Its tools and methods (Agile, MDD, BDD, TDD)
- Its experience in software with high standards

Our iterative / incremental methodology, combined with the proven skills of our engineers on many technologies, ensures a fast and controlled availability of your products while allowing you to validate product relevance with the market and this from prototype to final versions. Our partnership culture is permanent and is a guarantee of lasting reliability for our customers!

MEDICALPS members directory






Jean-Marc  
JACOB

Sales Manager

[jm.jacob@steute.com](mailto:jm.jacob@steute.com)  
[www.steute.fr](http://www.steute.fr)

**Founded in:** 2008

 251 employees and +

- Certified ISO 13485
- 350 employees worldwide

## ACTIVITIES

**.steute**

Manufacturing and distribution of switchgear and control systems for medical equipment.

Our business field Meditec produces not only a standard range of foot and hand controls for medical devices, but also numerous tailor-made actuators for highly complex and now often wireless customer-specific applications, e.g. for surgery or ophthalmology.



All steute control units for medical equipment meet the highest standards of ergonomic comfort and accessibility. They are manufactured in accordance with the EN ISO 13485 certified QM system for medical products.

MEDICALPS members directory



Nicolas  
KARST

CEO

[nicolas.karst@subli-med.com](mailto:nicolas.karst@subli-med.com)  
[www.subli-med.fr](http://www.subli-med.fr)

**Founded in:** 2015

 11 to 50 employees

• iLab 2016 contest (creation - development)

## ACTIVITIES

Sublimed has developed actiTENS, an innovative and connected transcutaneous electrical nerve stimulation medical device, designed to manage chronic pain in adults. Miniature, slim and flexible, actiTENS is worn directly on the person and connected to a smartphone app. actiTENS avoids physical and psychological discomfort for patients using TENS on a daily basis and helps to improve the user experience.

Besides ergonomic use for patient, actiTENS offers a tool for dialoguing with a healthcare professional and a complete autonomy for pain treatment management. actiTENS offers a complete drug-free medical technique that allows patients returning to an active life.

  
SUBLIMED





Philippe  
AUGERAT

General Manager

[philippe.augerat@surgical-institute.com](mailto:philippe.augerat@surgical-institute.com)  
[www.surgiqual-institute.com](http://www.surgiqual-institute.com)

**Founded in:** 2008

 11 to 50 employees

- Collaborations in France with the CEA, Grenoble Alpes University, ESPCI, etc. and many start-ups
- Collaborations with major international companies (England, United States and Australia).
- Collaborations on more than 100 projects, 35 of which were used on patients.

## ACTIVITIES



SurgiQual Institute is a 10 year old company dedicated to medical innovation, with expertise in software development and regulatory affairs.

Regarding software, SQI track records includes mainly IEC 62304 compliant software but also organizational software (Health Information System for Health) and research oriented projects.

Regarding regulatory affairs, our main activity is to help organization (including research labs) to deliver compliant prototypes for clinical investigations.

We also collaborates with SMEs to help their CE marking objectives.





Olivier  
DE KORTE

General Manager

[contact@technidata-web.com](mailto:contact@technidata-web.com)  
[www.technidata-web.com](http://www.technidata-web.com)

**Founded in:** 1993

 101 to 250 employees

- Compliance with ISO 9001 and ISO 13485 standards
- Distributed solutions in +25 countries
- +750 equipped laboratories, +15,000 connected instruments
- Prestigious clients: hospitals and institutes in London, Marseille, Milan, Rome, Quebec, Singapore, Taipei, Manila, Bangkok...

## ACTIVITIES

TECHNIDATA is a leading global software supplier for clinical, anatomic-pathology laboratories and biobank information systems.

Developed in full compliance with the ISO 9001/ISO 13485 quality standards, TECHNIDATA software products are distributed in more than 25 countries worldwide and cover all the clinical laboratory disciplines: biochemistry, hematology, immunology, virology, microbiology, blood banking, histology/cytology, genetics, and biobanking.

Our software solutions contribute to improve the quality of patient care, laboratory competitiveness and efficiency.

Products and services:

- Laboratory Information Systems (Livextens suite)
- Middleware solutions (TDHarmony suite)
- Instrument workstations
- Point of care testing management
- Web-based requests and results module
- Services: consulting, development, support, training activities



MEDICALPS members directory





Thierry  
CHEVALIER

General Manager

[thierry.chevalier@technosens.fr](mailto:thierry.chevalier@technosens.fr)  
[www.technosens.fr](http://www.technosens.fr)

**Founded in:** 2017

 11 to 50 employees

## ACTIVITIES

TECHNOSENS assists silver economy professionals in choosing and implementing the most appropriate technology environment for their customers and their business model. With e-lio, the home becomes Senior Ready™.

Technosens is developing the e-lio solution, a platform for integrating learning services for vulnerable people, capable of linking all types of technologies and ensuring their usability. The service offering is evolving with the autonomy, the desires and the needs of its users.



# TMM SOFTWARE

Medical technologies and e-health



Serge  
MASSOT

CEO

[s.massot@tmm-software.com](mailto:s.massot@tmm-software.com)  
[www.tmm-software.com](http://www.tmm-software.com)

**Founded in:** 2009

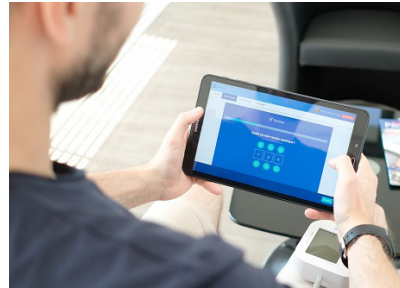
 11 to 50 employees

- +350 equipped establishments
- +7,000 beds using a MULTIMED solution
- +1 million patients using one of our solutions
- presence in 13 countries

## ACTIVITIES



TMM Software is an innovative expert software publisher committed to enhancing the experience of the care centre patient. As an “innovation driver”, TMM Software develops unique, secure, open-ended and collaborative software solutions.



MEDICALPS members directory





Mickaël  
REIS

Customer & Project Manager

[mreis@topexcube.com](mailto:mreis@topexcube.com)  
[www.topexcube.fr](http://www.topexcube.fr)

**Founded in:** 2013

 11 to 50 employees

- R3i Lawb Award «underwear of the future» with Le Slip Français

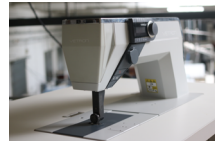
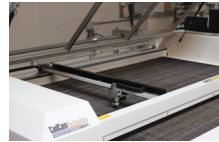
## ACTIVITIES



Toptexcube is expert on 3 Textile technologies :

- the « New Making » meaning to replace the usual sewing by heat sealing and-or ultrasound welding
- the « Thermoforming » to make a final design in only one operation
- the « Smart textile » as IOT through the integration of electronic gear in textile as garments

Our expertise is based on people and all innovative machines offering R&D, Designing, Prototyping and Producing.



MEDICALPS members directory





# TRIXELL

Medical technologies and e-health



Laurent  
CHEVALIER

Partnership & External Fund Manager

laurent.chevalier@trixell-thalesgroup.com  
www.trixell.com

Founded in: 1997

👤👤👤👤 251 employees and +

- More than 100,000 Pixium® detectors in service around the world
- Trixell Medical Devices (Shanghai) Co. Ltd also provides technical support and deliveries for the Chinese market
- Frost & Sullivan 2006 Award for Global Excellence in digital radiography technology



## ACTIVITIES



Trixell is a 24 year old Joint Venture between Thales (51%), Philips Healthcare (24.5%) and Siemens Healthineers (24.5%), each of which are in the top 5 companies of the medical imaging market in their own right.

As the #1 worldwide supplier of large-format digital detectors for general radiography, fluoroscopy and cardiovascular, Trixell is a well-recognized member of the high-tech medical imaging industry. Trixell's range of platform-based detectors allows greater flexibility across a wide variety of applications. Furthermore, Trixell's technology has become the market standard, guaranteeing the best image quality along with unrivalled dose reduction for the patient, thanks to a dedicated 8,100 m<sup>2</sup> production plant including 2,000 m<sup>2</sup> of clean rooms.



MEDICALPS members directory





Mathieu  
RIMAUD

CEO

[contact@twinsight-medical.com](mailto:contact@twinsight-medical.com)  
[www.twinsight-medical.com](http://www.twinsight-medical.com)

**Founded in:** 2020

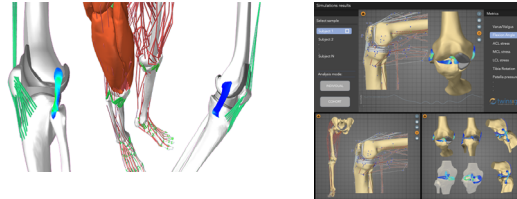
 1 to 10 employees

## ACTIVITIES



Thanks to the orthopedic digital twin of each patient, our OrthoTwin software solution will allow to personalize the surgery by simulating the different options available. The surgeon will have the most appropriate implant position to replace the joint for each patient's needs.

TwInsight also develops and distributes software components allowing medical device manufacturers to automatically perform certain steps: automatic segmentation, landmarking, kinematics,...



MEDICALPS members directory





Hamid  
LAMRAOUI

CEO

[hamid.lamraoui@uromens.com](mailto:hamid.lamraoui@uromens.com)  
[www.uromens.com](http://www.uromens.com)

**Founded in:** 2011

 11 to 50 employees

- Winner of 2019 Prix Galien - Medstartup Award
- Concours Mondial d'Innovation Phase 1 and 2 (Major French competition)
- Creation-development Contest

## ACTIVITIES



UroMems was founded in 2011 and focuses on designing, developing and commercializing active implantable medical devices. The company is based at the heart of the French Alps, in the city of Grenoble, representing one of the most dynamic French area in the Medtechs industry.

UroMems is highly innovative and focuses on clearly identified clinical unmet needs, not only for their prevalence but also for their negative impact on patient's quality of life.

Since the inception of the company, significant investments have been made for the development of the UroMems' first product. This includes a € 12 million series A financing round led by Wellington Partners, Munich, Germany, Bpifrance via FABS Fund, Cita Investissement, Supernova Invest and b-to-v Partners AG.



Bernard  
GREILLIER

Founder & CEO

[bernardg@veinsound.com](mailto:bernardg@veinsound.com)

**Founded in:** 2017

 1 to 10 employees

## ACTIVITIES



A revolution on how to treat varicose vein : ULTRASOUND.  
Everybody knows the virtues and advantages of the diagnostic ultrasound, but nobody knows their advantages in terms of therapy in this field. Fortunately, we are lucky and thankful to this ultrasound device that can treat varicose veins using this non-invasive method, and without intrusion to the patient's body.

Through the support of medical and ultrasound team experts, the VEINSOUND company in partnership with LABTAU (National medical research institute INSERM) had developed this equipment and endorsed it to the market.

This treatment is simply the same as an echography, that does not need surgery, injection, and it is painless, scarless, and doesn't need to file a sick leave. Through this innovation and experiments, it had been a big impact to the humane life to have an ease, better and quality of life improvement.

# Biotechnologies and in vitro Diagnostics

MEDICALPS members directory





Corinne  
RONFORT

CEO, PhD, HDR

[corinne.ronfort@inrae.fr](mailto:corinne.ronfort@inrae.fr)  
[www.linksium.fr/project/vaccyvet/](http://www.linksium.fr/project/vaccyvet/)

**Founded in:** 2019

 1 to 10 employees

- French Tech Emergence 2020 grant
- I-Lab 2018 competition winner
- 2016-2019 - Maturation and Incubation at SATT Linksium

## ACTIVITIES



AIOVA is an emerging biotech company focusing on the development of innovative DNA vaccines to fight against emergent or re-emergent infectious diseases such as HIV (causing AIDS), Influenza (Flu) and right now against the SARS-CoV-2 and its variants (COVID). Such infectious diseases are threatening the human and animal lives by causing regularly global and deadly pandemics. Numbers of these viral pandemics are expected to increase because of massive urbanization and environmental degradation resulting from climate change.

AIOVA develops the next generation of DNA vaccines to promptly, effectively, and sustainably tackle these emergent and re-emergent infectious diseases. AIOVA owns a patented eDNA platform with intrinsic and unique properties conferring augmented immunity and protection compared to other vaccine platforms (including other DNA vaccines). Injecting the DNA vaccine in the host induces a safe, protective, strong and long-lasting immunity (several years) as well as a protection against the original virus and its variants (so-called pan or universal vaccines). Moreover, DNA vaccines are easy and fast to design and manufacture, with reduced costs, ensuring high profitability.

AIOVA's business model is based both on the licensing of rights on products resulting from its R&D, and on strategic partnerships with pharmaceutical industrials.



Jean-François  
BLOCH

Executive Director

jean-francois.bloch@befc.fr  
www.BeFC.global

**Founded in:** 2020

 11 to 50 employees

- CES 2021 Innovation Awards
- CES 2022 Innovation Awards
- BeFC hires 2 persons/month in average

## ACTIVITIES

BeFC produce biofuel cells as a sustainable energy solution dedicated to low-power electronics. In one sentence, we create electricity with papers & enzymes.





Clarence  
DEFFAUD

CEO & CSO

[info@biotem.fr](mailto:info@biotem.fr)  
[www.biotem.fr](http://www.biotem.fr)

**Founded in:** 1980

 11 to 50 employees

- Revenue: 3 011 618 €
- Quality Standards: ISO 9001:2015 and ISO 13485:2016 (IVD)
- Clients: Big-Pharma, diagnostics companies, biotechs, academic laboratories, hospitals & NGO in France and international
- Success rate (2014 –2019): 905 projects carried out & 869 projects delivered as per order

## ACTIVITIES



BIOTEM is a European CRO (Contract Research Organisation), specialised since 1980 in the generation, engineering and production of monoclonal antibodies and recombinant antibodies (Ig, scFv, VHH, etc.) using hybridoma and Phage Display technologies. BIOTEM also offers the development and production of immunoassays (in particular LFIA rapid tests).

Certified ISO 9001: 2015 / ISO 13485: 2016 and CIR (Research Tax Credit), BIOTEM is the privileged partner of more than 400 prestigious industrial and academic laboratories for their fundamental, diagnostic and therapeutic research projects.



# ENDODIAG

Biotechnologies and in vitro Diagnostics

Amélie  
DE LAAGE

Executive Assistant

amelie.delaage@endodiag.com  
www.endodiag.fr

**Founded in:** 2011

 11 to 50 employees

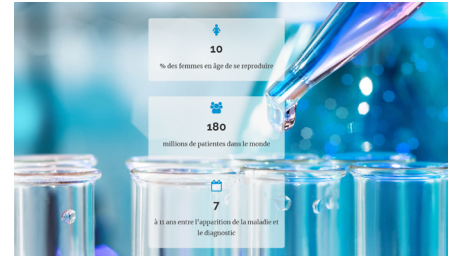
- CMI winner phase 1 and 2
- Ashoka Award Winner
- Cartier Women Initiative Award Winner
- Winner Ideas from Europe - TedX
- SME Instrument Winner H2020
- Business Talent Contest - Cat. Innovation and development
- Endodiag started the world's largest clinical trial in the field of diagnosis of endometriosis in January 2018.

## ACTIVITIES



Endodiag was founded in 2011 to provide new solutions for the diagnosis of endometriosis. Endometriosis is a complex disease that affects 10% of women of reproductive age (180 million women worldwide) and has a negative impact on their quality of life (pain, bleeding, infertility, chronic fatigue...).

The current gold standard is an invasive surgical procedure performed under general anesthesia (laparoscopy). Endodiag develops innovative products and services to offer healthcare professionals new solutions that make it possible to diagnose this disease earlier and easier with personalized medical management of patients.



MEDICALPS members directory





Jean  
VIALLET

CEO

jean.viallet@inovotion.com  
www.inovotion.com

**Founded in:** 2015

 11 to 50 employees

Over 400 total client projects / 18,000 tumors analyzed each year

- NC3Rs funding (minimize use of animals in research) - 2019
- FUI INOVOLINE 3.2M€ Automation project (36 months)- 2017
- Bref Eco Innovation Trophy - 2017
- R2B Onco Trophies - 2016
- Hello Tomorrow Challenge: ranked in the top 100 startups
- SME Instrument Phase I (H2020) Funding
- Réseau Entreprendre Isère - 2015
- I-Lab competition- 2014

## ACTIVITIES



Inovotion offers unique, ground-breaking in vivo tests for oncology Drug Discovery.

Our tests evaluate anti-cancer efficacy and toxicity, validate therapeutic targets, and perform multi-cancer screening.

Our mission is to dramatically improve our customers' R&D productivity. Our clients save up to 70% of their total preclinical budget, and get full results in just one month. Our tests provide early PoC, and a solid Go / No-Go recommendation.

With offices in Grenoble (France) and Boston (USA), we aim to become the leading worldwide solution for testing new drug candidates and treatments. We believe that we will help bring significantly improved care for cancer patients by making more new drugs available.

Our technology is affordable, strongly reliable, highly sensitive, very fast and fully predictive.



MEDICALPS members directory





Sylvie  
SALVAIGO

CEO

[sylvie.salvaigo@lxrepair.com](mailto:sylvie.salvaigo@lxrepair.com)  
[www.innovotion.com](http://www.innovotion.com)

**Founded in:** 2013

 1 to 10 employees

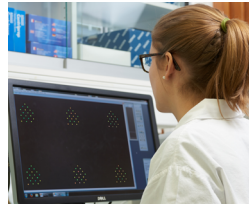
- Biovision Catalyze (2013) - personalized medicine category
- Winner of the Innovative Technologies Business Creation Competition (2013)
- Filing of a patent protecting a new method of stratification of metastatic melanoma to choose the best therapeutic option (February 2018)

## ACTIVITIES



LXRepair develops an innovative assay platform for DNA Repair and DNA Damage Response characterization. These patented multiplex functional assays are unique and establish LXRepair as the leader in this domain.

In oncology, LXRepair offers products and service for patients stratification to choose the best therapeutic option and to help Pharmas and Biotechs develop more specific et efficient anticancer treatments.



Cosmetic companies use LXRepair assays to better understand skin aging and to develop innovative antiaging and photoprotection strategies.

MEDICALPS members directory





Damien  
FLEURY

CEO

[damienfleury@nanobiose.com](mailto:damienfleury@nanobiose.com)  
[www.nanobiose.com](http://www.nanobiose.com)

**Founded in:** 2016

 1 to 10 employees

**Awards :**

- French Tech Emergence 2016
- R2B Onco 2017 CLARA Trophy

## ACTIVITIES

**NANO**biose

Nanobiose offers to researchers from the pharmaceutical, cosmetics and chemistry industries as well as academia, innovative in vitro assays labware to assess drugs candidates better and faster, in relevant biological experimental conditions.

Nanobiose helps researchers and developers to make strategic decisions (go / no go) as soon as possible, in order to rationalize the development in terms of technical and economic points of view. The innovation of Nanobiose is an all-in-one lab-on-a-chip for the in vitro evaluation of the toxicity / efficacy of drug candidates / compounds based on the analysis of secreted biomarkers from infused 3D cell cultures.

# NH THERAGUIX

Biotechnologies and in vitro Diagnostics

Géraldine  
LE DUC

CEO

leduc@nhtheraguix.com  
www.nhtheraguix.com

**Founded in:** 2015

 11 to 50 employees

- Award Tremplin Entreprise-Essec , 2016
- Award Coup de Coeur France Biotech 2016
- Award R2B Onco 2016
- Award Business With Attitude Figaro Madame, 2018
- Eligible EY Prix Entrepreneur Start Up , 2019

## ACTIVITIES



NH TherAguiX is behind an innovation in nanomedicine, the drug candidate AGuIX, whose potential effectiveness is based on nanometric structuring that allows its intravenous injection and the combination of three essential assets to fight tumors: target, to image and treat. The AGuIX technology is therefore part of the concept of theranostics, which corresponds to a combination of therapy (radiosensitizing effect) and diagnosis (visible in MRI).



Following a fundraising of € 13M in March 2019, NHTherAguiX is in the growth phase with the recruitment of new skills within the team (move from 10 to 13 employees) to better monitor the production and development of its drug candidate AGuIX: NHTherAguiX announces the entry into Phase 2 of its drug candidate AGuIX through the NANORAD2 trial and the NANOSTEREO2 trial both about brain metastases. In both cases, AGuIX injections are combined with the standard radiotherapy treatment to improve its effectiveness.

MEDICALPS members directory





Dominique  
BATAILLE

CEO

[info@sobodia.com](mailto:info@sobodia.com)  
[www.sobodia.com](http://www.sobodia.com)

**Founded in:** 1959

 1 to 10 employees

## ACTIVITIES



SOBODIA has developed specific assets to adapt to the market depending on its size and so be able to supply high quality products for IVD and research labs.

- It uses its experience to answer the specific needs of its customers and adapt to market evolutions toward always more automation.
- It is based on its knowledge and skillness to manufacture standard products or specific references.
- It offers a wide range of products for the French market but also for export.

SOBODIA supplies a large range of IVD niche reagents in the fields of microbiology, biochemistry and immunochemistry. Besides two main equipments : the BACT-R Plus system for the fastidious bacteria and the BETA D-GLUCAN toxinometer for the detection of severe fungal infections.



Bruno  
TILLIER

CEO

[bruno.tillier@synthelis.fr](mailto:bruno.tillier@synthelis.fr)  
[www.synthelis.com](http://www.synthelis.com)

**Founded in:** 2011

 1 to 10 employees

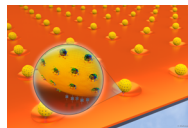
- Winner of i-Lab innovation competition in 2009 & 2010, laureate of NETVA (New Technology Venture Accelerator) in 2011
- over 200 difficult-to express proteins successfully produced

## ACTIVITIES



Synthelis is a CRO company specialized in production, purification and characterization of any type of proteins including membrane proteins and other difficult-to-express ones such as ion channels, membrane transporters, GPCRs, membrane enzymes, antigens...

Based on our proprietary cell-free technology, we offer products and services to deliver functional protein as proteoliposomes, nanodiscs, solubilized in detergent... As a result, we work with pharmaceutical companies, biotech companies and academic teams in applications such as vaccine and antibody development, drug discovery, protein delivery, in vitro diagnostics and structural biology.



# Industrial Partners

MEDICALPS members directory







Vincent  
TEMPLEARE

CEO

[vincent.templeare@alpao.fr](mailto:vincent.templeare@alpao.fr)  
[www.alpao.com](http://www.alpao.com)

**Founded in:** 2008

 11 to 50 employees

- Customers in more than 20 foreign countries
- 2021 Selected for the French space recovery plan, as part of a consortium led by Airbus Defence & Space
- 2019 new product Modal Deformable Mirror (DMM) for industry
- 2018: supply of deformable mirrors to equip auxiliary telescopes of the Very Large Telescope Interferometer at the Paranal Observatory in Chile
- 2017: signing of a contract with the Paris Observatory, with Physical Sciences Inc. and ESO. ALPAO is expanding its range of deformable mirrors and adaptive optics systems.

## ACTIVITIES

ALPAO manufactures Adaptive Optics Components and Systems. It includes very rapidly deformable mirrors with large strokes, wavefront sensors, and complete adaptive optics loops.

These products are specially designed for various applications such as vision science (ophthalmology), astronomy, microscopy, defense and space, FSO, laser and physics, and microelectronics.

Our product's unrivalled performance allows users to recover very high-resolution images.



# ALUMED

Industrial Partners

Kévin  
MEUNIER

CEO

kmeunier@alumed.fr  
www.alumed.fr

**Founded in:** 2010

 11 to 50 employees

- International presence :  
Germany and Switzerland
- Alumed obtained the renewal  
with extension of its ISO 13485-  
2016 certificate
- CII Accredited

## ACTIVITIES



Industrial subcontractor specializing for 30 years in the design and production of mechanical products for the medical and paramedical.

ALUMED co-designs and manufactures mechanical sub-assemblies, complete equipment and medical, surgical, hospital, dental, veterinary devices...

SME of 18 persons, preferred partner of manufacturers, distributors and designers in the medical sector with or without NDA.



Certified NF EN ISO 13485-2016 by G-Med and CII accredited, ALUMED advises and assists its customers in compliance with the standards and regulatory constraints of the medical sector.

Its design office, with CAD and CAM, is able to intervene at different stages of the projects entrusted to : simple idea, technical specifications, industrial or graphic design, plans,...

MEDICALPS members directory





Pierre-André  
AOUIZERATS

CEO

paouizerats@astra-prod.fr  
www.astra-soudure-hf.com

**Founded in:** 1932

 11 to 50 employees

- Laureate of « Réseau Entreprendre Isère »
- Trophy of local Chamber of Commerce: development and commercial strategy
- Investment of 10% of turnover in R&D on a continuous basis since 2013
- ISO 9001 - 2015
- 25% of the activities dedicated to the export

## ACTIVITIES



For over 40 years, ASTRA has been specialised in cutting edge technology, particularly adapted to orthopaedics, personal safety, paramedical and many other industrial sectors.

High frequency welding, welding-cutting for welding-cutting. The use of films such as PVC, PU, EVA or some PA, associated or not with technical textiles enable us to make quality products while minimizing the need for sewing. High Frequency welding is suitable for the assembly of various complex products such as Velcro on PVC or PU straps for orthopedic corsets or for decoration by embossing.

Cutting flexible materials using a cutter or automatic cutting machine and Laser cutting (depending on the amount and type of coated or uncoated fabric).



MEDICALPS members directory





Patrick  
BURGER

Business Analyst

patrick.burger@capgemini.com  
www.capgemini.com

**Founded in:** 1967

 251 employees and +

- Top Employers for France and Europe
- EDGE Certification, the leading global assessment methodology and business certification standard for gender and intersectional equity, for the 3rd year in a row
- 2021 World's Most Ethical Company Award
- The Capgemini Research Institute was recently ranked #1 in the world for the quality of its research by independent analysts.

## ACTIVITIES



Created in Grenoble in 1967, Capgemini has been a locally engaged company for over 50 years. Today, we are proud to be able to honour and uphold this legacy.

### OUR DIFFERENCE

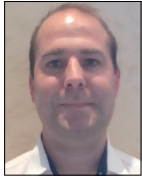
- We work not only for major national accounts, but also for companies and start-ups based in the Alps
- Integration with the economical ecosystem of Grenoble (business networks and business clusters)
- Commitment to helping Emmaüs Connect & Strong relationships with local higher education institutions creation of the Chair "Sustainable IT" with Ensimag

### OUR EXPERTISE

- Digital Manufacturing and Industry 4.0
- Virtual reality / Augmented reality
- Cloud Custom Applications
- Data Visualisation
- Artificial intelligence
- IFS - Enterprise Resource Planning for fast growing companies
- Sustainable IT

# CATS POWER DESIGN

Industrial Partners



Maxime  
EUVRARD

Sales Engineer

[maxime.euvrard@catspowerdesign.fr](mailto:maxime.euvrard@catspowerdesign.fr)  
[www.catspowerdesign.fr](http://www.catspowerdesign.fr)

**Founded in:** 1996

 11 to 50 employees

- Turnover : 12,5 M€
- Turnover + 10% on average for 5 years
- Certified ISO 9001 V2015
- International presence (France, China, Tunisia, Portugal, Taiwan) more than 50 clients including 15 clients in the medical sector (medical imaging, monitoring, laboratory machines, surgical tools, equipment for handicaps etc.)

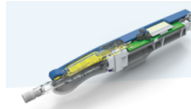
## ACTIVITIES



Our expertise in sectors with the highest standard requirements is a decisive asset in attracting new customers in all industrial fields.

We work exclusively on specifications (CDC), to produce tailor-made electronic products, for which we ensure the entire life cycle, namely R&D, Prequalification, Industrialization, Manufacturing, After-sales service and obsolescence management.

CATS POWER DESIGN supports these customers throughout the life cycle of Class I to Class III devices.



MEDICALPS members directory





Philippe  
ROSSIGNOLO

CEO

[philippe.rossignolo@cattin-usinage.com](mailto:philippe.rossignolo@cattin-usinage.com)  
[www.cattin-usinage.com](http://www.cattin-usinage.com)

**Founded in:** 1956

 11 to 50 employees

 · Certified ISO-13485 (v2016)

## ACTIVITIES



CATTIN by.dker has specialized for more than 65 years in high precision milling, turning, micro machining and offers all its expertise in the service of high quality.

It produces complex parts ranging from the prototype to the series.

CATTIN by.dker also offers tailor-made support and a specialized service in industrialization assistance, with unique contacts, for personalized follow-up at each stage of the manufacturing process.



MEDICALPS members directory



# CONICIO Design + Engineering

Industrial Partners



Vincent  
SCHMITT

Manager

[vschmitt@conicio.com](mailto:vschmitt@conicio.com)  
[www.conicio.com](http://www.conicio.com)

**Founded in:** 2011

 1 to 10 employees

- Design Expert Bpifrance
- Red Dot Design Award 2016
- 2016, 2017, 2018 laureate of Observateur du Design
- CII approval

## ACTIVITIES

Conicio is an industrial design agency offering an integrated design and engineering service for the creation and development of innovative products.

This approach enables us to guarantee our clients that their projects will be transformed into products that are esthetic, functional and industrially manufacturable.

Driven by an enthusiastic team of experts in product design, R&D and mechanical and materials engineering, Conicio has managed to bring value to various medical devices and other professional equipment and consumer goods in broad activity sectors.



MEDICALPS members directory



Stéphane  
GIGOUT

Sales Manager

[stephane.gigout@ecp-cleaning.com](mailto:stephane.gigout@ecp-cleaning.com)  
[www.ecp-cleaning.com](http://www.ecp-cleaning.com)

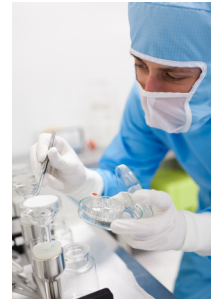
**Founded in:** 1996

 51 to 100 employees

• 2019: Excellence Bpifrance, The French Fab

## ACTIVITIES

Precision cleaning, particulate and molecular decontamination  
Assembly and clean room packaging  
Sand-blasting, passivation  
Pharmaceutical aseptic filling, depyrogenation





# EMITECH GROUP - ENVIRONNE'TECH'S

Industrial Partners

Claire  
BAROUX

Business Assistant Medical Unit

[medical@emitech-group.com](mailto:medical@emitech-group.com)  
[www.emitech.fr/fr/Environne%27tech](http://www.emitech.fr/fr/Environne%27tech)

**Founded in:** 1989

 11 to 50 employees

## ACTIVITIES



Medical devices are subject to specific approval requirements for launching product in Europe and elsewhere.

Environne'Tech's services in physical (vibrations, shocks, jolts...), climatic (thermal, corrosion, IP...), hydraulic and acoustic constraints complete those of the Emitech Group in the optimised management of frequencies, electromagnetic compatibility and safety of goods and people.

Emitech Médical combines the support offered to our customers by providing regulatory and normative assistance services and by coordinating the Group's resources for your test campaigns resulting from the applicable requirements: EU regulation 2017/745, risk analysis, software life cycle, ability to use...

MEDICALPS members directory





Sylvain  
DURIEUX

Commercial Director

[sylvain.durieux@er2i.fr](mailto:sylvain.durieux@er2i.fr)  
[www.er2i.eu/fr](http://www.er2i.eu/fr)

**Founded in:** 2003

 11 to 50 employees

- Designer and builder of environments and buildings for high technologies
- Engineering and project management
- General Contractor (Supports your project)
- Certified ISO 9001 V2015
- OPQIBI qualifications
- Associated with IDEC group since 2019

## ACTIVITIES



ER2i is an engineering and contracting company based in Grenoble, Lyon and Paris, which specialize in high standards buildings and structures.

We are known on both national and international levels, as a main actor of the construction sector for specific and innovative markets.



We offer our expertise and experience in Engineering for customer projects in a wide range of sectors: pharmaceuticals, microelectronics, research laboratories and healthcare.

Eric  
CHEVREAU

General Manager

[contact@faure-qei.com](mailto:contact@faure-qei.com)  
[www.faure-qei.com](http://www.faure-qei.com)

**Founded in:** 2010

 11 to 50 employees

- CA + 10% on average for 6 years
- Design and construction of controlled atmosphere zones for +25 years
- Certified COFRAC under the number 1-6388 rev.0
- QC / QI / QO / QP Qualifications
- Certified ISO 9001 V2015
- CEFRI-E certified n ° 1150E

## ACTIVITIES



Faure QEI's activities are focused on engineering for clean rooms and controlled environments : design, build-up and commissioning. Faure QEI is well-known as a top specialist in this field.

We work in specific sectors such as pharmaceutical industry, hospital technical platform, biotechnologies, microelectronics and nanotechnologies, nuclear containment and aerospace.

Our knowledge of the processes and technological requirements of our customers enables us to design and conduct projects of ultra-clean industrial environments, safety laboratories or operating rooms and clean hospital surroundings.

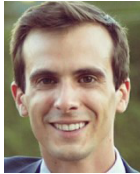
Our professional expertise guarantees the commitments that we make with regard to our services, from design to the final qualification of these facilities. Our projects are performed to meet user-requirements and to comply with applicable regulations.

Faure QEI also proposes analysis and qualification services for controlled environments either in our laboratory or on the customer's premises. These services continually improved our feedback about the specific requirements of each field of activity.



MEDICALPS members directory





Emmanuelle  
DE SUREMAIN

Marketing & Communication  
Manager

[emmanuel.desuremain@icalps.fr](mailto:emmanuel.desuremain@icalps.fr)  
[www.icalps.com](http://www.icalps.com)

**Founded in:** 2018

11 to 50 employees

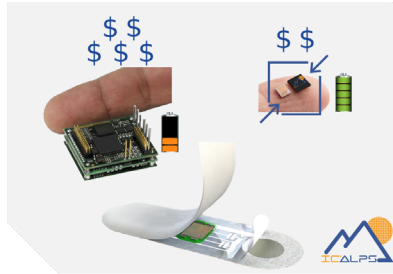
- Certified ISO 13485, ISO 9001, EN 9100
- Technical centre in France (Grenoble area)
- Major markets: MedTech / HealthTech, Industrial, Mil/aero, Transport

## ACTIVITIES



IC'Alps is the one-stop shop ASIC partner.

The company provides customers with a complete offering for Application Specific Integrated Circuits (ASIC) and Systems on Chip (SoC) development from circuit specification, mastering design in-house, up to the management of the entire production supply chain.



Our highly qualified engineering teams cover every expertise, and have large experience of on-demand analog, mixed-signal and digital integrated circuits on technologies from 0.35 $\mu$ m down to 22nm. In particular, the company has proven track record of success with sensor/MEMS AFE interfaces, low power consumption designs, high-resolution converters, signal processing, multiprocessors architectures, hardware accelerators, to name but a few.

IC'Alps is an Arm<sup>®</sup> Approved Design Partner, a program created by the world's leading semiconductor IP company to help our mutual customers make their Arm-based ASIC designs.

MEDICALPS members directory





Jean-François  
JUNG

CEO

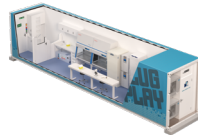
[jf.jung@imebio.com](mailto:jf.jung@imebio.com)  
[www.imebio.com](http://www.imebio.com)

**Founded in:** 2008

 1 to 10 employees

## ACTIVITIES

We produce biosafety laboratories inside shipping containers (about 30 m<sup>2</sup>). This allows a long lifetime and easy transport (truck, ship or airplane). These laboratories are autonomous and equipped with advanced technology, in compliance with the standards concerning biological risk prevention and confinement requirements for the use of GMOs. The laboratories are designed according to the requests of our customers (NGOs/ Foundations, Army, hospitals and industries).



MEDICALPS members directory





Charlène  
ROJON

Business Developer

[charlène.rojon@inventhys.com](mailto:charlène.rojon@inventhys.com)  
[www.inventhys.com](http://www.inventhys.com)

**Founded in:** 2015

 11 to 50 employees

- Inventhys has developed a one day training course in Artificial Intelligence led by our Artificial Intelligence experts. We are referenced as a training organization with the Direccte and Datadock (Training activity declaration number: 84740369574). We also provide Qualiopi certification.

## ACTIVITIES



Inventhys develops connected and intelligent systems for its Key Account, PME/ETI and startup customers. We are a service provider in R&D and project management. Based in Annecy, Grenoble and Lyon, the company has 30 employees, 25 of which are engineers. Inventhys is your ally to design and then industrialize your connected and intelligent Systems.



We integrate IoT and embedded Artificial Intelligence into your projects to make sensors smart (Edge AI). Our development skills are: development of electronics, embedded software, mobile applications (iOS and Android), Web/Cloud integration and Artificial Intelligence.



Jérôme  
MALANDRINO

Founder & CEO

[direction@kreatys.com](mailto:direction@kreatys.com)  
[www.kreatys.com](http://www.kreatys.com)

**Founded in:** 2000

 1 to 10 employees

· Dynamique Zirst entreprise

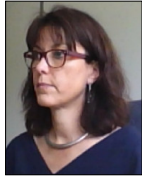
## ACTIVITIES



Tailor-made software designed to last 20 years and more than 470 achievements in France.

Our expertise is recognized in health and industry. Telemedicine, data collection, health forms, patient applications, R&D and everything else to be invented.

We develop suitable software for companies that will fit with their process. The IT needs to be adapting to men's needs not the other way around.



Nathalie  
BERGER

Sales Engineer

nathalie.berger@maatel.fr  
www.maatel.com

**Founded in:** 1976

 51 to 100 employees



## ACTIVITIES



Maatel has been specializing in electronic engineering for over 45 years. Located in Moirans, near Grenoble, our core activity is electronic engineering. We provide a range of customized electronic services for the industrial sector in France and the international market.

We provide a complete design service for electronic products, their industrialization, then mass production.

MAATEL is particularly active in the MEDICAL sector, with over 30 years of experience in the field, developing and manufacturing medical devices class I to III, AIMD and IVDD.

MAATEL has ISO 9001 and ISO 13485 certification, and supports its customers in CE certification of their products, including FDA approval of medical equipment for the US market.

MEDICALPS members directory





# MAXON FRANCE

Industrial Partners



Virginie  
MIALANE

Medical Market Manager France

virginie.mialane@maxongroup.com  
[www.maxongroup.fr/maxon/view/  
content/index](http://www.maxongroup.fr/maxon/view/content/index)

**Founded in:** 1982

 11 to 50 employees

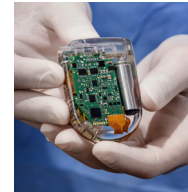
- International presence thanks to the synergy within the maxon group between the parent company in Switzerland and the various international entities
- Overall sales of the maxon motor group : 545MCHF
- Overall sales of maxon France : 20.1M€
- Annual and constant R&D investment: 7 to 8% of the Group's total turnover maxon.
- 3050 employees worldwide
- ISO9001 certified in France and ISO13485 in Switzerland

## ACTIVITIES

**maxon**

maxon is a world leader in the conception, development and production of precision mechatronic systems for multi-axis drives for laboratory machines, class III active implantable devices and portable hand tools. Located in the Lyon area, maxon France has been the Innovation and Production Centre dedicated to mechatronic systems since 2014.

maxon Group: Founded in 1961, global turnover: 545MCHF including 20.1M€ in France in 2020, 3050 employees worldwide including 70 in France, present in 30 countries including 9 production sites. Certified ISO9001 in France and ISO13485 in Switzerland.



MEDICALPS members directory

 **Medicalps**

# MICROWELD

Thierry  
FRADET

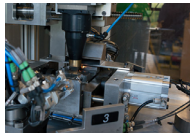
Sales Director

tfracdet@microweld.fr  
ww.microweld.fr

**Founded in:** 1997

 11 to 50 employees

- Certified ISO 13485 v2016
- Certified ISO 9001 v2015
- Certified EN 9100 v2016



Industrial Partners

## ACTIVITIES



Well-known specialist for its know-how in laser process application for production of implants, instruments and ancillaries, MICROWELD offers its expertise and services not only to the MEDTECH sector but also to aeronautics, automotive, mechatronics, electronics, connectors and all other industries requiring high precision, robustness and reliability.

We work with all types of materials (metallic, special alloys, silicon, glass and derivatives, composites), from prototypes to mass production.

We have a very wide scope of laser machines allowing us to meet requirements from the simplest to the most complex assembly device,

in an approach of partnership, co-industrialization and co-development with the R&D, Study Dpt and Quality teams of our customers.

MEDICALPS members directory





Lucas  
NACSA

Co-Founder & CEO

lucas.nacsa@neovision.fr  
www.neovision.fr

**Founded in:** 2014

 11 to 50 employees

- Minalogic software consultant
- STMicroelectronics program partner
- Nvidia AI Consulting partner
- Wright Medical AI partner
- Bpifrance AI consultant
- Turnover x3 and headcount x2 in 2018
- +50% growth in 2019

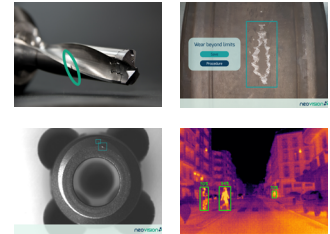
## ACTIVITIES



Neovision is an artificial intelligence expertise company. Its ambition is to make artificial intelligence accessible to all. It provides its customers with tailor-made and turnkey solutions through personalised support.

Neovision offers consulting services to help its customers choose the right technologies and software engineering services to implement them.

Based in Grenoble and is composed of engineers and doctors in artificial intelligence, the company was founded in 2014 by three applied mathematics engineers from Ensimag. Expert in algorithms and data science, the company specializes in machine learning and deep learning and develops applications for image analysis, text analysis, predictive analysis and operational research.



Sandrine  
TAKESSIAN

Business Unit Simulation Manager

sandrine.takessian@segula.fr  
www.segulatechnologies.com

Founded in: 1985

👥 11 to 50 employees

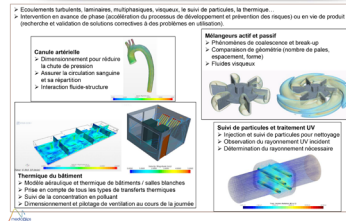
- Winner of the Automobile Recovery Plan for the Resilience project

## ACTIVITIES



As part of the development of their activities in the Rhône-Alpes region in the Life Sciences sector, SEGULA offers you its local expertise in digital simulation.

Our support in Structure Simulation and CFD (Computational Fluid Dynamics) will allow you to design your products in the most optimal way, minimizing study development times and validation times.



Our IT resources allow us to work completely independently and securely on every project we deal with for all our partners.

This expertise also accompanies our various Innovation Research subjects, whether internal or in partnership with Consortiums.

# TELEDYNE E2V semiconductors

Industrial Partners



Nathalie  
PASCAL

Medical Market Manager

nathalie.pascal@teledyne.com  
www.teledyne-e2v.com

**Founded in:** 1955

👤👤👤👤 250 employees and +

- Present for more than 30 years in the medical field with dental and ophthalmic products
- More than 250 patents filed
- Vision Systems, 2018 Innovators Awards - Silver for OCT CMOS Camera (Ophthalmology)
- 2019 Productivity Award, L'Usine Nouvelle
- +10,000 employees spread over +70 entities
- 400 people in France, including 200 engineers
- The Grenoble site is ISO13485 certified

## ACTIVITIES



Teledyne is a global electronics and engineering company providing high technology products. The group, composed of several entities around the world, addresses many markets that require advanced technologies and high reliability. Teledyne Technologies is now grouped into four major segments: digital imaging, instrumentation, engineering systems and electronics for aeronautics and defense.

The proposed image sensors and CMOS and CCD cameras come from an understanding of the market associated with particular customer applications. The company is in strategic partnership with its suppliers and its customers to offer differentiated solutions, standard or customized, in order to address the targeted markets in a relevant way.



MEDICALPS members directory





Cédric  
MERCIER

General Manager

[contact@vepres.fr](mailto:contact@vepres.fr)  
[www.vepres.fr](http://www.vepres.fr)

**Founded in:** 1962

 11 to 50 employees



photo credit SVeronese

## ACTIVITIES

Vêpres is the specialized partner for the design and construction of controlled atmosphere spaces: clean rooms and laboratories.

Commitments respected, total control over the projects, experience of over 50 years with integrated staff ... Vêpres has won the trust and loyalty of a very demanding clientele.

With a team of about 50 specialized employees, selected suppliers and service providers, Vêpres combines the experience of a solid company with the flexibility of an SME with family values.

From the design office integrated to the delivery of clean rooms «turnkey», the strength of Vêpres lies in the total control of projects: design, installation until commissioning.

Technical experience, creativity and responsiveness are the strengths of Vêpres to offer personalized support for tailor-made projects.



Frédéric  
BARD

CEO

[contact@veyado.fr](mailto:contact@veyado.fr)  
[www.veyado.fr](http://www.veyado.fr)

**Founded in:** 2016

 1 to 10 employees

## ACTIVITIES



Our design office provides advice and implementation help at the required stages of development: Design and Planning; Deployment and Management; Plan Execution and Production setup

Our technical expertise complemented thanks to our partnerships. The accumulated experience and knowledge of multiple fields and international environments.

Pragmatic management of regulatory environments, Agile coaching (Scrum, SAFe), production (DevOps) in different economic sectors (IoT, Health, TelCo).

Our independence from other actors in the production sector or industrial is the guarantee of the absence of conflicts of interest.

The reactivity and flexibility of working in Independent mode and vigilance with regard to discrepancies between achievements and specifications.

MEDICALPS members directory





Sébastien  
GRAVIER

CEO

info@vulkam.com  
www.vulkam.com

**Founded in:** 2017

11 to 50 employees

- 2022 : Vulkam sets up its industrial chain for the production of micro-instruments and medical implants
- 2021: Development of the Vulkalloy® Nb-Med: A highly resistant material for the miniaturization of highly solicited MD
- 2020 : First customer contract in optical surgery tools
- 2018: phases of studies and prototyping with industrial manufacturers of dental implants
- 2017: I-lab competition

## ACTIVITIES

Vulkam industrialises metals with extraordinary properties.

Vulkalloys® have outstanding physical and mechanical properties and thus represent a future standard in metallurgy. They are :

- 3 times stronger than Titanium alloys: To miniaturize implantology and mini-invasive surgery and preserve resources,
- Non-magnetic and friction resistant, for more efficient micro-mechanisms and micro-motors for instruments,
- More corrosion resistant than stainless steel and scratch resistant, for more durable appearance parts Vulkam provides a platform solution for its medical device customers, both on the instrument and on the implant.

Its dedicated materials are biocompatible, and the associated processes provide substantial performance gains. An ISO 13485:2016 certification is expected by 2022.

Vulkam has signed several partnerships with MedTech manufacturers to develop its solution and is looking for new partners to co-develop the DM solutions of tomorrow.

**MEDICALPS members directory**







Laid  
DAHMAN

Sales Manager

[dahman.laib@zeiss.com](mailto:dahman.laib@zeiss.com)  
[www.zeiss.fr/metrologie](http://www.zeiss.fr/metrologie)

**Founded in:** 1846

 11 to 50 employees

- 2019 Forum Labo Innovation Trophies for the high-resolution CT solutions: ZEISS Xradia 620 Versa
- Special mention in the 2017 technological awards of the magazine Mesures, mechanical measurements category, for the ZEISS DotScan, chromatic sensor

## ACTIVITIES

For 175 years, ZEISS has provided the solutions that shape technological progress in various fields: Medical, Nanostructure Microscopy & Industrial Metrology.

Our portfolio of metrology and microscopy solutions dedicated to industries in the medical/health sector has been developed understanding requirements and regulations facing manufacturers and their quality departments: from 3D CMMs to X-ray tomographs, including optical and electronic microscopes.

Driving industry 4.0 and serving our customers, ZEISS also offers automation solutions, measurement services, SPC software and many accessories.

- Certification ISO 9001, Softwares FDA CFR 21part11 compliant
- Member of SYMOP, CFM et Réseau Mesure



Seeing beyond

# Supporting Partners

MEDICALPS members directory





Claire  
TALOWSKY

Development of Social Activities Manager

[claire.talowski@ag2rlamondiale.fr](mailto:claire.talowski@ag2rlamondiale.fr)

## ACTIVITIES



Health, savings, retirement, social commitment: AG2R LA MONDIALE is the reference group in personal insurance in France, with joint and mutual governance.

**Founded in:** 2008

 51 to 100 employees

- 11 000 employees including 80 employees locally for the Alpes Direction

# AGIR à dom

Supporting Partners

Sandra  
DUVIC

Communication, Marketing and Sales Manager

s.duvic@agiradom.com  
www.agiradom.com

**Founded in:** 1974

 101 to 250 employees

- 100 000 interventions / an
- +40 years of expertise in chronic diseases

## ACTIVITIES



AGIR à dom is a healthcare provider helping patients with chronic conditions to be treated at home. We work mostly on research, innovation in patient care and patient follow-up.

AGIR à dom is a multidisciplinary team, trained in patient education that provides a way for patients to return home while maintaining and coordinate patient care and guarantying a 24/7 technical and paramedical helpline.

AGIR à dom personalized care.

MEDICALPS members directory





Marie  
GILBERT-COLLET

Managing Partner

[marie@altheKia.com](mailto:marie@altheKia.com)  
[www.altheKia.com](http://www.altheKia.com)

**Founded in:** 2021

 1 to 10 employees

## ACTIVITIES



ALTHEKIA is a unique combination of purchasing and clinical study expertise.

Thanks to its qualified panel of CROs, its experts' network and its market's knowledge, ALTHEKIA supports its customers in the selection of partners for each specific clinical investigation/study and the quotation's management: ensuring quality compliance, controlling cost and securing schedule for a successful partnership and a competitive advantage.

ALTHEKIA oversees the study progress and budget to mitigate the risks with proactive management tools. ALTHEKIA assists its customers in the prestudy process with clinical costs' estimation for an accurate budget in view of fundraising research.




Guillaume  
DAVID

Agency Manager

[guillaume.david@caduceum.fr](mailto:guillaume.david@caduceum.fr)  
[www.caduceum.fr](http://www.caduceum.fr)

**Founded in:** 2013

 251 employees and +

- Technical Direction of 15 experts
- Caduceum academy, our own training department, 100% dedicated to Healthcare issues, certified Qualiopi

## ACTIVITIES



Caduceum supports manufacturers of pharmaceutical, medical device, biotechnologies and cosmetics in the resolution of their problems, on all phases of development, from product design to market access and post-market.

Our 400 consultants, supported by our own Technical Department, deploy their expertise in the fields of quality, regulation, engineering, industrialization and IT/Digital. We have a recognized and certified Qualiopi training department.

Provide our expertise and know-how at the service of healthcare industrials, that is our main goal and guarantee of our recognized excellence.

Christelle  
DOEN

President

[christelle.doen@cd-healthcare-consulting.com](mailto:christelle.doen@cd-healthcare-consulting.com)  
[www.cd-healthcare-consulting.com](http://www.cd-healthcare-consulting.com)

**Founded in:** 2018

 1 to 10 employees

## ACTIVITIES



CDHC is a consulting agency in market access strategy and implementation, public affairs, pre-fund raising for health tech (medical device and digital health).

A sharp expertise in the relevant fields : market access, reimbursement, regulatory, clinical, public affairs, health economic diagnosis, business models. Our uniqueness : public affairs & innovation. CDHC closely collaborates with the ecosystem to ease the evaluation and reimbursement of health innovations; in that perspective CDHC develops together with influent partners close and constructive long term relationships with authorities and targeted actions.



Isabelle  
VIALLET

Recruitment Consultant

isabelle.viallet@cofabrikrh.fr  
www.cofabrikrh.com

**Founded in:** 2016

 1 to 10 employees

| ISO 9001 certification

## ACTIVITIES



We are a consulting firm specializing in direct approach recruitment and HR services. With offices in Grenoble and Lyon, we operate throughout France and recruit internationally. We are mainly involved in the medical, electronics, microelectronics and mechanical sectors in the industry for technical jobs. Our firm in Grenoble and Lyon has developed a specialization in sectors with high quality, normative and technological requirements.



MEDICALPS members directory







Laurent  
PATOUX

CEO & Co-Founder

[laurent.patoux@data-and-co.fr](mailto:laurent.patoux@data-and-co.fr)  
[www.data-and-co.fr](http://www.data-and-co.fr)

**Founded in:** 2021

 1 to 10 employees

## ACTIVITIES



DATA&co was founded in Grenoble to help companies start and accelerate their Data Science & Artificial Intelligence projects.

With two unique features

1/ DATA&co's consultants are PhD holders in a scientific field who specialized afterwards in Data Science and AI.

2/ DATA&co innovates by using the SCOP structure (cooperative company) to allow each employee to co-own and co-build the company, prioritize human values and guarantee long term involvement of our people.

Our data scientists have a rare double competency, scientific and technical, to work alongside our customers' teams in consulting or technical assistance missions.

# EUROFINS OPTIMED

Supporting Partners

Capucine  
HENQUELL

Sales and Contract Manager

[optimedsales@eurofins.com](mailto:optimedsales@eurofins.com)  
[www.eurofinsoptimed.com](http://www.eurofinsoptimed.com)

**Founded in:** 1990

 50 to 100 employees

- International presence, France piloting
- + 1050 studies carried out (publications on request)

## ACTIVITIES



Eurofins Optimed is the clinical competence center of the Eurofins Group.

We provide since 30 years integrated solutions for the global management of international clinical trials, to the pharma, biotech, and medical device industries.

Focused on early clinical development, our experience of more than 1000 trials conducted since our creation establishes us as a reliable partner. We are able to provide you GCP services in any therapeutic field thank to our experienced team of experts and our large network of Key Opinion Leader.

Quality, Expertise & Flexibility are the key words of all our projects!

MEDICALPS members directory



# FLORALIS UGA-Filiale

Supporting Partners

Pascale  
GRENARD-ECUYER

TT Department Manager

pge@floralis.fr  
www.floralis.fr

**Founded in:** 2004

 51 to 100 employees

- More than 80 laboratories
- More than 1200 active licenses
- More than 115 start-ups created
- More than 11 M € turnover / year
- More than 300 partnerships / year
- More than 15 licenses / year
- ISO 9001 Certification

## ACTIVITIES



FLORALIS, the Université Grenoble Alpes (UGA) TTO, works on the development and transfer of innovations from research laboratories and connects companies, industry leaders and other socio-economic partners to the research communities of the UGA laboratories.

FLORALIS helps companies identify different types of strategic partnerships, among collaborations or technology licensing opportunities.

Moreover, as a service company, FLORALIS carries out, on behalf of the UGA, various services such as the legal validation of contracts, assistance to project management, awareness raising of researchers to tech transfer ...

MEDICALPS members directory





Hugo  
SERVANTON

Business Development and  
Partnership Manager

[hugo.servanton@france-biotech.org](mailto:hugo.servanton@france-biotech.org)  
[www.france-biotech.org](http://www.france-biotech.org)

**Founded in:** 1997

 1 to 10 employees

## ACTIVITIES

France Biotech, founded in 1997, is an independent association that brings together the country's leading innovative health companies and their expert partners.

As a leader in health innovation and a privileged intermediary with public authorities in France and Europe, France Biotech's mission is to support the development of this industry in France, by improving the tax, legal, regulatory and managerial environment in which these companies operate and by advocating for their recognition as a leading-edge industry.

France Biotech also aims to turn French innovative health technology companies into world leaders capable of designing and developing new innovations quickly and make them available and accessible to patients.





Stéphane  
LAVALLEE

CEO

[info@haventure.com](mailto:info@haventure.com)  
[www.haventure.com](http://www.haventure.com)

**Founded in:** 2012

 11 to 50 employees

- 25 years of experience in the field of MedTech and digital surgery

## ACTIVITIES



Haventure is the first dedicated digital surgery and robotics start-ups factory.

Thanks to a team of experts, HAVENTURE offers quality and tailor-made services to its clients. Its services go from quality and regulatory affairs management to IT services and business development consulting.

With its in-depth knowledge of the regulatory environment and the challenges facing companies in the medical sector, HAVENTURE makes it possible to anticipate difficulties, assess risks and ensure the conformity of the most innovative medical devices.



Eric  
BROTTIER

Business Developer

[e.brottier@ifs.fr](mailto:e.brottier@ifs.fr)  
[www.ifs.fr](http://www.ifs.fr)

**Founded in:** 2013

 1 to 10 employees

### ACTIVITIES



Training and Consulting in Medical Device.

IFIS group, leader for vocational and professional training in Healthcare Industries (France).




Pascal  
PIZELLE

CEO

[pascal.pizelle@ixiade.com](mailto:pascal.pizelle@ixiade.com)  
[www.ixiade.com](http://www.ixiade.com)

**Founded in:** 2005

 1 to 10 employees

- More than 600 innovation projects supported since 1999
- 10 projects rewarded with a design & innovation award
- An international and multidisciplinary team
- Missions admissible to Research and Innovation tax refund

## ACTIVITIES



Ixiade is a strategy, market research and design agency. Its innovation approach is based on the belief that the user experience is key to the success of innovation projects in increasingly competitive markets. From the first ideas to the market, it relies on a multidisciplinary approach involving, at each stage, the user (strategy, design-thinking, creativity, co-design, concept generation, in-situ testing, uses & usage studies, design).

Ixiade conceives and implements a wide range of techniques, methods & tools to:

- Explore existing uses, users pain points and anticipate the future
- Imagine illustrated & communicating innovative concepts of products, services and HMI
- Experiment with B2B & B2C potential users to test the interest, acceptance and market potential
- Sketch, prototype and test the innovation ergonomics and its diffusion

Ixiade also shares its know-how and best practices through tailor-made workshops and trainings in order to meet the needs of innovation projects effective management centered on human factor.

**MEDICALPS members directory**



Stéphane  
RANCHON

Sales Manager

stephane.ranchon@bureauveritas.com  
www.lcie.fr

**Founded in:** 1882

 11 to 50 employees

- Local player with an international network (Bureau Veritas group - 78,000 people worldwide, 1,500 laboratories and offices in 140 countries)
- COFRAC / ILAC accreditation
- International recognition: Tests according to FCC, UL, CSA standards
- Worldwide acceptance of our testing reports : USA, Canada, Japan, Korea, Brazil and in 50 other countries

## ACTIVITIES

LCIE is made up of 6 laboratories, two of which are specialized in testing for Medical Devices: one is based in Moirans near GRENOBLE (38) and the other in Fontenay aux Roses – PARIS area(92).

Our main activities (in Moirans):

- > SAFETY tests (In accordance with IEC/EN 60601-1, 60601-2-xx standards), EMC tests, RF tests ( Wifi, Bluetooth, LoRa, NFC technologies, etc.), mechanical and climatic tests, REACH and ROHS tests
- > Experts in medical devices for support to manufacturer in the development of new devices (construction analysis – safety and EMC, regulatory analysis for international sales, etc.)
- > International certification in the fields of RF, EMC and safety: support from the preliminary evaluation until the final registration of your product with the local authorities.
- > Cybersecurity specialists according to UL2900, IMDRF or MDCC – Training on: standards, risk analysis (EBIOS method in particular), Threat Modeling approach
- > Eco-design expert center (IEC 60601-1-9)

Our Strengths :

- > EMC, SAFETY, RF, CYBER and eco-design tests on the same site and a single sales contact point in Moirans
- > Tests under COFRAC/ILAC accreditation in Moirans,
- > International acceptance of our CB tests (54 countries)

**MEDICALPS members directory**







Karim  
BENAZZOUZ

President

[karimb@palentis.com](mailto:karimb@palentis.com)  
[www.palentis.com](http://www.palentis.com)

**Founded in:** 2016

 1 to 10 employees

Some of our key customers: SGD Pharma, Octalfa, Aptar, Inicea, Cochlear

## ACTIVITIES

Palentis is a consultancy partner specialized in healthcare industries supporting start-ups, industry players and investors. We deliver strategy consultancy services, can drive the execution of your growth projects and help you shape your plans. We successfully helped our customers expand internationally, build acquisition roadmaps, reposition their offer, negotiate critical deals, acquire competitors and also formalize their strategic plans. We truly understand the business in healthcare and we have an unbiased approach to the « value ». A combination that is our differentiating advantage. We finally welcome investment opportunities and have been part of various advisory boards.






Olivier  
DAGES

Partner - General Manager

[olivier.dages@nony.fr](mailto:olivier.dages@nony.fr)  
[www.nony.fr](http://www.nony.fr)

**Founded in:** 1964

 51 to 100 employees

- Certified ISO 9001
- 6 people at the Grenoble office

## ACTIVITIES



NONY intervenes in all the domains of the industrial property (P.I.) in the service of French and foreign customers, for which it deposits each year more than a hundred patents, models and marks.

In its team of patents / brands bringing together some thirty professionals of the P.I., our firm has in particular about fifteen experts with technical skills in the fields of Chemistry, Life Sciences and Biomedical Engineering.

The NONY firm, historically based in Paris, also has offices near its customers, in Lyon, Grenoble, Nice, and in Brittany and since 2019 in Toulouse.


# SEMI Europe

Cassandra  
MELVIN

Sales Representative

[cmelvin@semi.org](mailto:cmelvin@semi.org)  
[www.semi.org](http://www.semi.org)

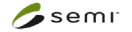
**Founded in:** 2011

 1 to 10 employees

- For more than 40 years, SEMI served its members and the industries it represents through programs, initiatives and actions aimed at advancing business and market growth around the world.
- SEMI supports its members through a global network of offices, activities and events in every major electronics manufacturing region worldwide.

Supporting Partners

## ACTIVITIES



SEMI is a global industry association serving the manufacturing supply chain of the micro and nanoelectronics industries, including:

- Semiconductors
- Photovoltaic (PV)
- High brightness LED
- Flat Panel Display (FPD)
- Microelectromechanical systems (MEMS)
- Printed and flexible electronics
- Micro related and nanoelectronic

MEDICALPS members directory





Celia  
HART

Partner

[celia.hart@supernovainvest.com](mailto:celia.hart@supernovainvest.com)  
[www.supernovainvest.com](http://www.supernovainvest.com)

**Founded in:** 2011

 11 to 50 employees

- Continuation of the activity initiated by CEA Investissement in 1999
- Management Company with € 250 million under management.
- Since 1999, financing and support of more than 100 start-ups in our areas of expertise: life sciences, energy & environment, industry, microelectronics and digital.

## ACTIVITIES

Supernova Invest was founded in 2017 by the seasoned CEA Investissement management team, the CEA and Amundi. Supernova Invest specializes in deep-tech venture capital in life sciences, energy & environment and industry (electronics, advanced materials, instruments...).

Supernova Invest manages the historical portfolio of CEA Investissement as well as the fund Amorçage Technologique Investissement (ATI), and closed two new funds in mid-2017.

Supernova Invest has more than 50 active companies in its portfolio and 250 M€ under management with funds focused on financing startups at different stages of development (seed to venture capital).






Véronique  
CHIRIÉ

CEO

veronique.chirie@tasda.fr  
www.tasda.fr

**Founded in:** 2010

 1 to 10 employees

TASDA is an association that federates the actors of home care around the uses of digital solutions, in Isère and more broadly in Rhône Alpes.

## ACTIVITIES



As a non-profit organization, TASDA gathers the key players of the well-aging ecosystem: homecare professionals, industrials, users, academics and financing institutions.

TASDA's multidisciplinary team supports innovative projects by providing:

- WATCH & EXPERTISE of solutions and their assessment
- CHANGE SUPPORT towards medico-social process and medical and welfare professionals
- INNOVATION SUPPORT advice, project management for start-ups and companies, research centres or local authorities
- LIVING LAB to design, develop solutions
- TRAININGS

Our added value : A SYSTEMIC APPROACH based on the analysis of sectors operating procedures, organizations, information systems, business models, etc. A unique FORWARD-LOOKING APPROACH to build and model the organizations of tomorrow's offerings and policies.

**MEDICALPS members directory**






Mike  
FAILLY

Managing Director

[mike.failly@zanteris.com](mailto:mike.failly@zanteris.com)  
[www.zanteris.com](http://www.zanteris.com)

**Founded in:** 2021

 1 to 10 employees

## ACTIVITIES

Zanteris is a clinical research services company, providing Clinical Operations and Project Management Resourcing and Consulting Services to the Pharmaceutical industry.

We provide customized solutions in clinical project management of international clinical trials or programs, for the pharmaceutical industry, biotech companies and CRO. Specialized in clinical project management and clinical operations for the development and management of the different phases of your clinical studies, our 13 years' experience and 50+ clinical trials and programs identify us as a reliable partner in clinical project management or in the development of your clinical project managers skills.

Our services include:

- Clinical Project Management
- Clinical Project Management Development
- Bid Defense Meetings Training
- Clinical Operations Consulting

**MEDICALPS members directory**



Zanteris



Medicalps

# Research Institutes

MEDICALPS members directory





Patrick  
CHATON

Head of the Department of  
Micronanotechnologies for Health and Biology

patrick.chaton@cea.fr  
www.leti-cea.fr

## ACTIVITIES

CEA-Leti, a technology research institute at CEA, is a global leader in miniaturization technologies enabling smart, energy-efficient and secure solutions for industry. Founded in 1967, CEA-Leti pioneers micro- & nanotechnologies, tailoring differentiating applicative solutions for global companies, SMEs and startups. CEA-Leti tackles critical challenges in healthcare, energy and digital migration. From sensors to data processing and computing solutions, CEA-Leti's multidisciplinary teams deliver solid expertise, leveraging world-class pre-industrialization facilities.

With a staff of more than 1,900, a portfolio of 3,100 patents, 10,000 sq. meters of cleanroom space and a clear IP policy, the institute is based in Grenoble, France, and has offices in Silicon Valley and Tokyo. CEA-Leti has launched 65 startups and is a member of the Carnot Institutes network.





[www.chu-grenoble.fr/](http://www.chu-grenoble.fr/)

Jocelyn  
DUTIL  
Director of Research, Foresight, Innovation and  
Communication Grenoble Alpes University Hospital  
JDutil@chu-grenoble.fr

Dr Camille DUCKI  
Head of Clinical Research and System Innovation  
Deputy Director of Research, Foresight, Innovation  
and Communication  
Cducki@chu-grenoble.fr

## ACTIVITIES

Installed in the Top 10 of the best hospitals in France, CHU Grenoble Alpes is the reference and resort center for hospitals in the Alps, a living area for 2 million people.

Performing in all medical specialties and equipped with state-of-the-art equipment, the CHUGA has many areas of excellence, both in medical care and in research. To build 21st century medicine, CHUGA is also investing in the future by focusing on the training of all its professionals. It thus carries out its triple mission of care, teaching and research in direct link with the University and with the partners of the territory.

MEDICALPS members directory





Alexandre  
MOREAU-GAUDRY

Coordinator of Grenoble CIC-IT

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www.cic-it@chu-grenoble.fr

## ACTIVITIES

Located in Grenoble-Alpes University Hospital, the Clinical Investigation Center in Innovative Technology (CIC-IT) is specialized in Computer Assisted in Medical Interventions.

It aims to coordinate, contribute to or support industrial, clinician or research partners for:

- response to national or European call
- setting pre-clinical trials with prototypes
- performing clinical evaluations

It is part of the national network of 8 CIC-IT ([www.cic-it.org](http://www.cic-it.org)) and ECCAMI platform ([www.eccami.com](http://www.eccami.com)).

MEDICALPS members directory





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## ACTIVITIES

GEM's ambition, via its Chair for Public Trust in Health, is to produce and share scientific knowledge on the impact of technological innovations in healthcare on individuals and relationships between actors. The Chair aims at facilitating exchanges between healthcare actors. It contributes to collaborative research projects with its expertise at the crossroads of technology, innovation and societal challenges. The Chair supports organizational and institutional transformation focusing on the aspirations of patients, professionals and citizens.

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## ACTIVITIES

For more than 100 years, Grenoble INP has brought together renowned engineering schools, close to the industrial world and open to the international market.

- PHELMA engineering school (Physics, Engineering, Materials): Training of engineers in biomedical technologies, signal processing, and cognitive sciences : medical imaging, devices and softwares, signal or image acquisition and processing, devices using micro and nanotechnologies (microfluidics, lab on a chip), medical devices, regenerative medicine, biotechnologies)
- Master in Engineering of materials
- Master in cognitive sciences
- PAGORA, training in biomaterials science: renewable materials



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## ACTIVITIES

Resulting from the merger on 2016 of the Joseph Fourier, Pierre-Mendès-France and Stendhal universities, UNIVERSITE GRENOBLE ALPES represents a major player in higher education and research in France.

Research at UNIVERSITE GRENOBLE ALPES covers all disciplines from basic sciences to humanities and social sciences, including art, languages, literature, technology and health. This diversity promotes innovation at the border of disciplines serving society.

More than 80 laboratories and about twenty laboratories of excellence, research programs supported as part of future investments, are divided into six poles.

It develops cutting-edge training in future fields such as energy, biotechnologies and nanotechnologies. Its training offer is divided into four major areas of training: arts, letters, languages; law, economics, management; Humanities and Social Sciences ; science, technology and health.

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# Medicalps

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